

Radial Reporting & Analytics

User Training

 Radial

Proprietary & Confidential

Agenda

- Introduction to Radial Reporting & Analytics
- Sisense Overview
 - Viewing Dashboards
 - Dashboard Navigation
 - Filters – Selecting, Saving, Resetting
 - Widget Navigation – Selecting, Drilling down
 - Exporting Widgets
 - Creating Data Alerts
- Fulfillment Dashboards
- **Radial Order Management Dashboards**
- Payments & Fraud Dashboards



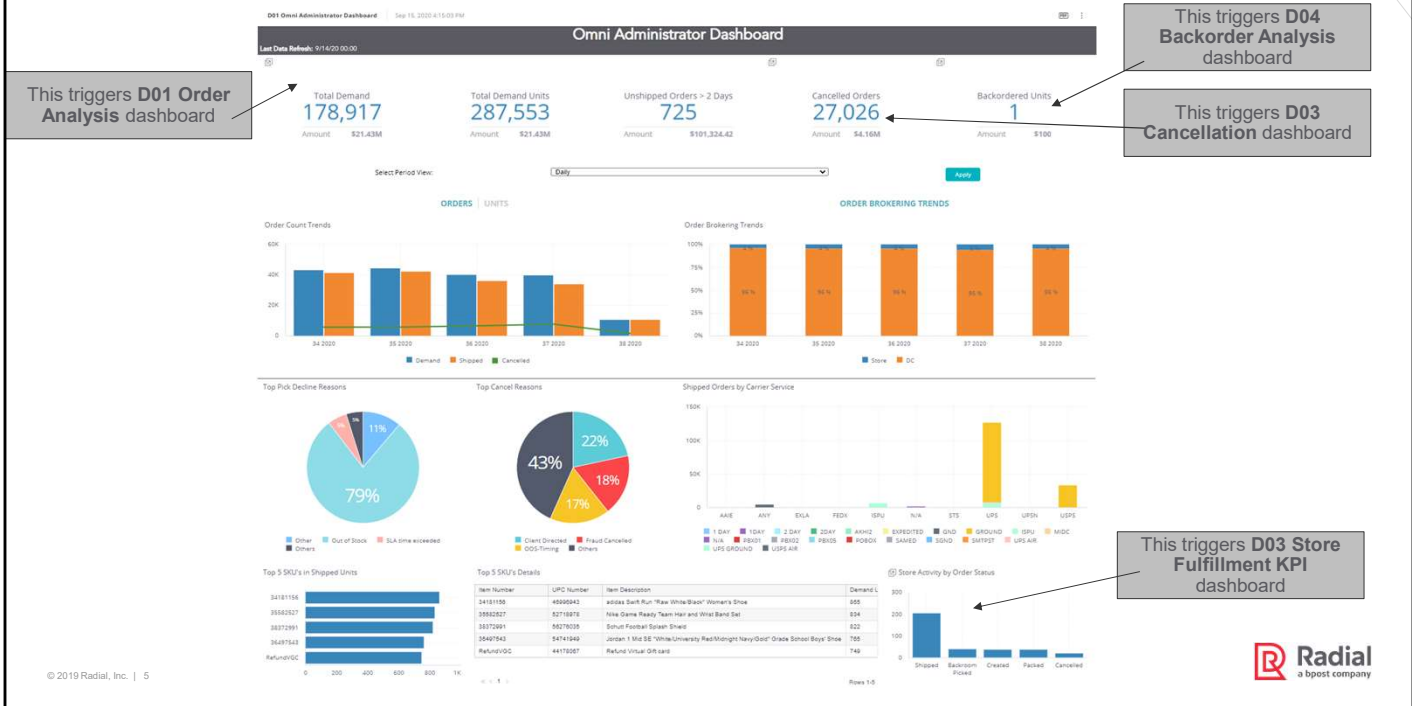
RADIAL ORDER MANAGEMENT DASHBOARDS



ROM Dashboard Refresh Timings

Folder	Sub-Folder	Dashboard Name	Dashboard Refresh Freq
Order Management	00 Executive Overview	D01 Order & Store Fulfillment Activity	Hourly
Order Management	00 Executive Overview	D02 Omni Administrator Dashboard	Daily
Order Management	01 Omnichannel	D01 Order Analysis	Daily
Order Management	01 Omnichannel	D02 In Process Orders Snapshot	Daily
Order Management	01 Omnichannel	D03 Cancellation Analysis	Daily
Order Management	01 Omnichannel	D04 Backorder Analysis	Daily
Order Management	01 Omnichannel	D05 Tender Type Analysis	Daily
Order Management	01 Omnichannel	D06 Price Adjustment	Daily
Order Management	01 Omnichannel	R01 Order Detail Report (OMS)	Daily
Order Management	03 Product Performance	D01 SKU Analysis	Daily
Order Management	03 Product Performance	D02 Promotion Analysis	Daily
Order Management	03 Product Performance	D03 Brand Performance	Daily
Order Management	03 Product Performance	D04 Style Performance	Daily
Order Management	03 Product Performance	D05 Sub Department Performance	Daily
Order Management	02 Store Fulfillment	D01 Store Fulfillment Analysis	Daily
Order Management	02 Store Fulfillment	D02 Store Fulfillment KPIs	Daily
Order Management	02 Store Fulfillment	D03 Store Fulfillment Declines	Daily
Order Management	02 Store Fulfillment	D04 Ship Method Optimization	Daily

D01 Omni Administrator Dashboard



Purpose: Goal of this dashboard is to provide overall business metrics as well as provide a launching point for users to dig deeper into the metrics

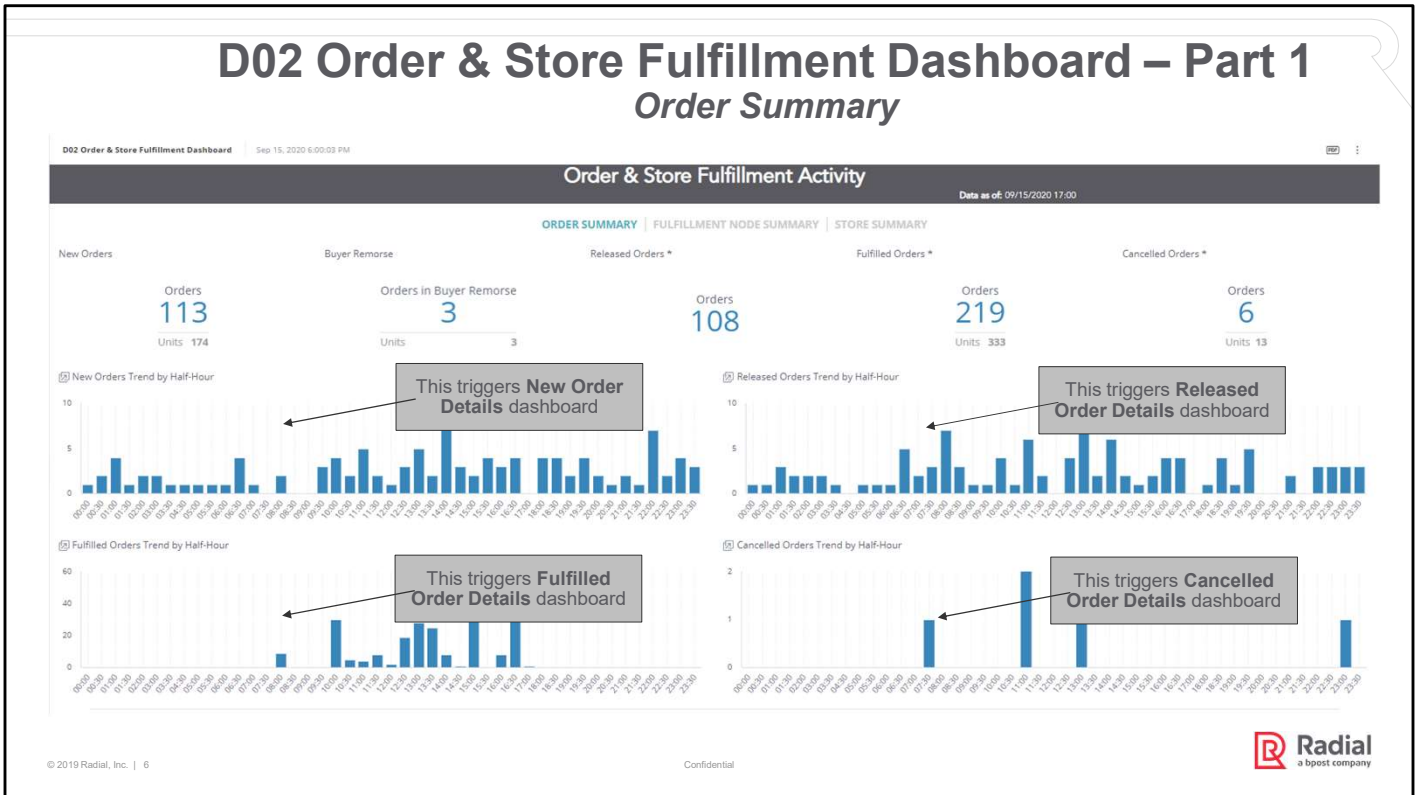
KPI's measured: Total demand orders/units/amount, Aged Open Orders & amount older than 2 days, Total cancelled orders/amount, Backorder units/amount
 Demand, Shipped, Cancelled orders/units trends by day/week/month
 Order brokering trends for store vs DC
 Top Pick decline Reasons & Cancel Reasons
 Shipped Orders by Carrier Service
 Top 5 SKUs in Shipped Units
 Store Activity by Order Status

Jump-to Dashboards available from this dashboard:

- D01 Order Analysis dashboard
- D03 Cancellation dashboard
- D04 Backorder Analysis dashboard
- D03 Store Fulfillment KPI dashboard

D02 Order & Store Fulfillment Dashboard – Part 1

Order Summary



Purpose: Purpose of this dashboard is to provide users a near real-time view of order & store fulfillment activity in Radial Order Management. Users will be able to see this order activity summarized by fulfillment nodes as well as data focused on stores

KPI's measured: New orders/units, Orders/units in Buyer's Remorse, Released orders, Fulfilled orders/units, Cancelled orders/units.

Order trends for yesterday/today/past 30 mins for in New, Released, Fulfilled & Cancelled statuses

Order Summary by Fulfillment Node Type, New/Fulfilled/Cancelled orders by Fulfillment Node type

Store Activity Summary by Fulfillment Node Type

Released Orders, Fulfilled Orders with respect to Ship To Home, Ship To Store, In Store Pickup

Retail Store Activity with respect to Ship To Home, Ship To Store, In Store Pickup

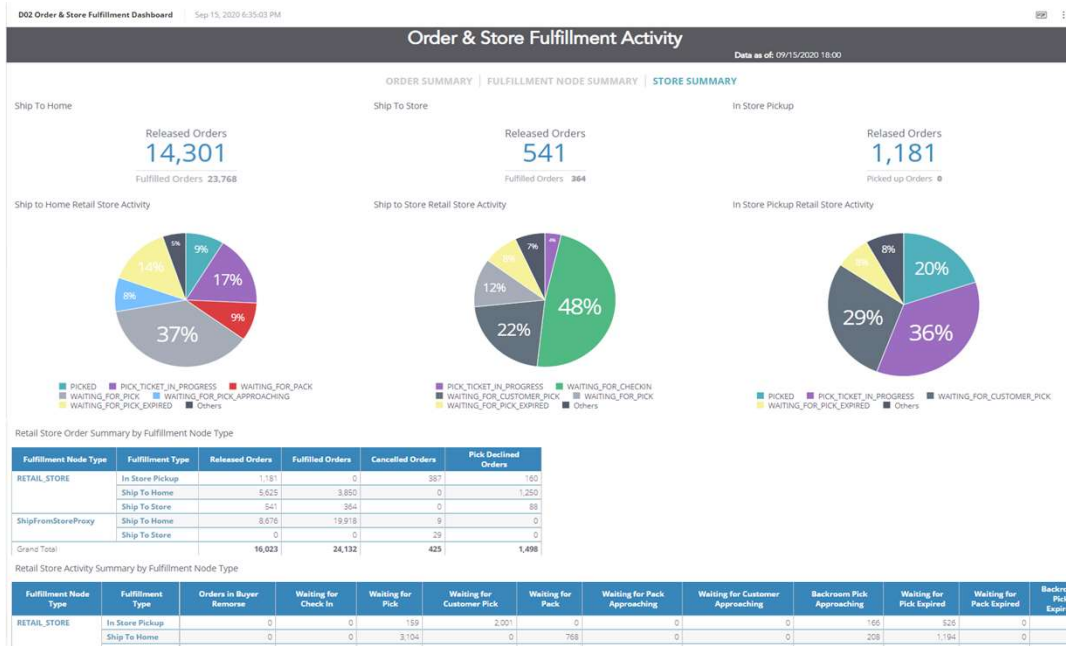
Retail Store Order Summary & Activity by Fulfillment Node Type & Fulfillment type

Order Summary & Activity by Store

Jump-to Dashboards available from this dashboard:

- New Order Details dashboard
- triggers Released Order Details dashboard
- Fulfilled Order Details dashboard
- Cancelled Order Details dashboard

D02 Order & Store Fulfillment Dashboard – Part 3a Store Summary



Purpose: Purpose of this dashboard is to provide users a near real-time view of order & store fulfillment activity in Radial Order Management. Users will be able to see this order activity summarized by fulfillment nodes as well as data focused on stores

KPI's measured: New orders/units, Orders/units in Buyer's Remorse, Released orders, Fulfilled orders/units, Cancelled orders/units.

Order trends for yesterday/today/past 30 mins for in New, Released, Fulfilled & Cancelled statuses

Order Summary by Fulfillment Node Type, New/Fulfilled/Cancelled orders by Fulfillment Node type

Store Activity Summary by Fulfillment Node Type

Released Orders, Fulfilled Orders with respect to Ship To Home, Ship To Store, In Store Pickup

Retail Store Activity with respect to Ship To Home, Ship To Store, In Store Pickup

Retail Store Order Summary & Activity by Fulfillment Node Type & Fulfillment type

Order Summary & Activity by Store

Jump-to Dashboards available from this dashboard:

- New Order Details dashboard
- triggers Released Order Details dashboard
- Fulfilled Order Details dashboard
- Cancelled Order Details dashboard

D02 Order & Store Fulfillment Dashboard – Jump-to's

Order & Store Fulfillment Activity - New Orders

Data as of: 09/16/2020 09:00

Order Number	Web Order Number	Order Count	Order Quantity
101093305126	064833913049179	1	3
101104935180	001904J550359331	1	3
101114104660	0042705531233	1	1
101114104880	0042705531309	1	3
101114104710	004191UK138095	1	6
101114105840	0040300806470	1	1
101114105940	0042705531336	1	1
101114105960	0042705531312	1	1
101114106040	0040300806374	1	1
101114106080	0042202694562	1	2
101114106090	004191UK1380100	1	1
101114106100	004191UK1380704	1	2
101114106200	004191UK1380103	1	2
101114106230	0022700248201	1	1
101114106260	0022700248199	1	3
101114106270	0022700248206	1	1
101114106640	004191UK1380108	1	8
101114106680	0042705531316	1	1
101114106700	004191UK1380109	1	3
101114107010	004191UK1380112	1	4
101114107020	0042800630902	1	1
101114107130	004191UK1380114	1	3
101114107136	004191UK1380115	1	1
101114107140	0022700248270	1	2
101114107830	0042705531317	1	1
Grand Total		3,415	24,887

Order & Store Fulfillment Activity - Fulfilled Orders

Data as of: 09/16/2020 09:00

Order Number	Web Order Number	Order Count	Order Quantity
101093305150	004123913075576	1	1
101094376490	004433913399539	1	4
101097478230	004433914804314	1	10
1011060899480	00412391307552323	1	1
1011043070730	004123917185288	1	1
101105620230	004433916165005	1	1
101106180260	0017308131972	1	1
101106243050	0017308132444	1	1
101106388900	0017308133861	1	1
101107872330	0017308138580	1	1
101107768490	0040050926385	1	1
101107815410	003290045285749906541	1	2
101107883960	00329004528572021348	1	1
101107964870	0032900452810108672	1	2
101108005570	00329004528579101318	1	2
101108006190	00329004528102070985	1	2
101108027340	00329004528599140856	1	2
101108052190	00329004528566045277	1	2
101108068720	0032900452816791318	1	2
101108076140	00329004528710781223	1	2
101108078510	00329004528933858110	1	3
101108085560	003290045283190669481	1	2
101108167070	00329004528167905670	1	4
101108173710	00329004528258259897	1	1
101108173790	00329004528190662105	1	1
Grand Total		4,076	11,472

Order & Store Fulfillment Activity - Released Orders

Data as of: 09/16/2020 09:00

Order Number	Web Order Number	Order Count	Order Quantity
101066507980	004393CA30014462	1	1
101087758540	0023902042094	1	1
101103367360	0017700698556	1	1
101109353990	00443391814303	1	1
101109391890	0017308148426	1	1
101109214040	0017308149658	1	1
101110599780	003961558319	1	1
101110609950	003961558413	1	1
101110613460	003961558366	1	1
101110617800	003961558454	1	1
101110629040	003961558376	1	1
101110641090	0022700245784	1	1
101110648720	003961558600	1	1
101110714810	003961558816	1	1
101110732030	003961559074	1	1
101110734970	003961559076	1	1
101110735290	003961559082	1	1
101110735270	003961559064	1	1
101110741780	003961559098	1	1
101110754380	003961559135	1	1
101110754590	003961559128	1	1
101110756050	0022700245832	1	1
101110826200	0022700245883	1	1
101110914330	0022700246027	1	1
101110915840	0022700246031	1	1
Grand Total		3,731	3,731

Order & Store Fulfillment Activity - Cancelled Orders

Data as of: 09/16/2020 09:00

Order Number	Web Order Number	Order Count	Order Quantity
101079901500	001198446391	1	2
101102775260	001904J550341160	1	1
101109041440	001904J550392837	1	4
101109096370	001904J55042842	1	1
101109449290	001904J550406217	1	1
101109450100	001904J550406119	1	1
101109622060	001904J550406728	1	1
101109626990	001904J550407129	1	1
101109926890	001904J550407973	1	1
101109949260	001904J550408058	1	1
101109953930	001904J550408081	1	1
101110020060	001904J550408427	1	2
101110083020	001904J550408682	1	1
101110083030	001904J550408802	1	1
101110193060	001904J550409780	1	1
101110215300	001904J550409370	1	1
101110248950	001904J550409618	1	1
101110269150	001904J550409791	1	1
101110274530	001904J550409910	1	1
101110274520	0040050939487	1	1
101110284850	001904J550409969	1	1
101110420390	001904J550410601	1	1
101110580240	003961558195	1	1
101110585280	003961558150	1	1
101110610950	003961558150	1	1
Grand Total		192	311

© 2019 Radial, Inc. | 10

Confidential

Purpose: Purpose of this dashboard is to provide users a near real-time view of order & store fulfillment activity in Radial Order Management. Users will be able to see this order activity summarized by fulfillment nodes as well as data focused on stores

KPI's measured: New orders/units, Orders/units in Buyer's Remorse, Released orders, Fulfilled orders/units, Cancelled orders/units.

Order trends for yesterday/today/past 30 mins for in New, Released, Fulfilled & Cancelled statuses

Order Summary by Fulfillment Node Type, New/Fulfilled/Cancelled orders by Fulfillment Node type

Store Activity Summary by Fulfillment Node Type

Released Orders, Fulfilled Orders with respect to Ship To Home, Ship To Store, In Store Pickup

Retail Store Activity with respect to Ship To Home, Ship To Store, In Store Pickup

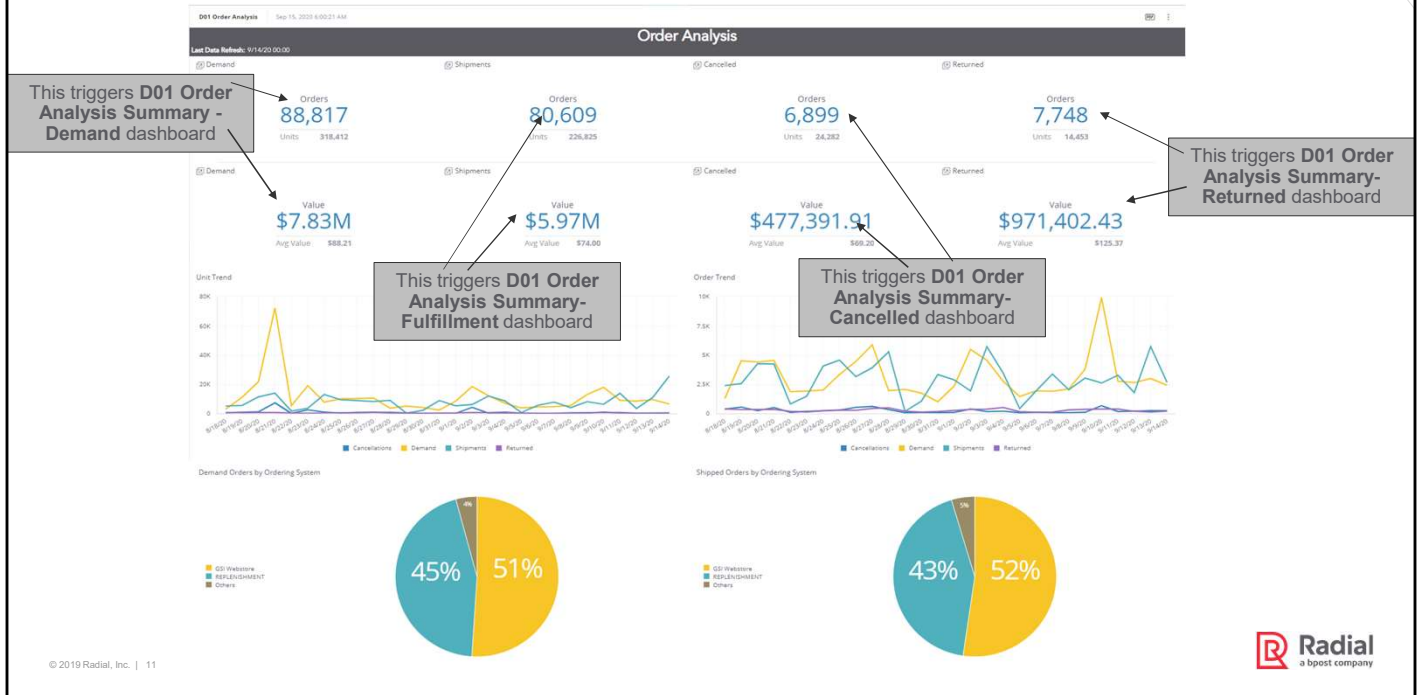
Retail Store Order Summary & Activity by Fulfillment Node Type & Fulfillment type

Order Summary & Activity by Store

Jump-to Dashboards available from this dashboard:

- New Order Details dashboard
- triggers Released Order Details dashboard
- Fulfilled Order Details dashboard
- Cancelled Order Details dashboard

D01 Order Analysis Dashboard



Purpose: Purpose of this dashboard is to provide a snapshot of activity across all orders within the selection criteria for the selected date range

KPI's measured: Show Demand orders/units, Shipments orders/units, Cancelled orders/units, Returns orders/units

Show Total Amounts & Average amounts for orders demanded, shipped, cancelled & returned

Show Units & Order trends across demand, shipments, cancellations & returns

Breakdown of demand & shipped orders based on ordering systems

Jump-to Dashboards available from this dashboard:

- D01 Order Analysis Summary - Demand dashboard
- D01 Order Analysis Summary – Fulfillment dashboard
- D01 Order Analysis Summary - Cancelled dashboard
- D01 Order Analysis Summary - Returned dashboard

D01 Order Analysis Dashboard – Jump-to's – Part 1

Order Analysis

Order Currency Details

Date	Week	Month	Quarter	Year	Client Name	Seller Name	Currency Code	Demand Order	Demand Units	Returned Order	Returned Units	Fulfillment Order	Fulfillment Units	Cancelled Order	Cancelled Units	Cancel Reason	Cancel Code	Cancel Reason	Cancel Code
4/15/20	14	April	Quarter 1	2020	...	...	USD	7252	11713	0	0	0	0	0	0	0	0	0	0
4/16/20	14	April	Quarter 1	2020	...	...	USD	84	145	0	0	0	0	0	0	0	0	0	0
4/19/20	14	April	Quarter 1	2020	...	...	USD	7827	11873	3227	101	0	0	0	0	0	0	0	0
4/20/20	14	April	Quarter 1	2020	...	...	USD	8123	11963	0	0	0	0	0	0	0	0	0	0
4/21/20	14	April	Quarter 1	2020	...	...	USD	8353	12047	4498	1130	0	0	0	0	0	0	0	0
4/22/20	14	April	Quarter 1	2020	...	...	USD	8324	12129	4495	1214	0	0	0	0	0	0	0	0
4/23/20	14	April	Quarter 1	2020	...	...	USD	7222	11713	0	0	0	0	0	0	0	0	0	0
4/24/20	14	April	Quarter 1	2020	...	...	USD	7763	11820	0	0	0	0	0	0	0	0	0	0
4/27/20	14	April	Quarter 1	2020	...	...	USD	8211	11912	0	0	0	0	0	0	0	0	0	0
4/28/20	14	April	Quarter 1	2020	...	...	USD	7827	11873	0	0	0	0	0	0	0	0	0	0
4/29/20	14	April	Quarter 1	2020	...	...	USD	7827	11873	0	0	0	0	0	0	0	0	0	0
4/30/20	14	April	Quarter 1	2020	...	...	USD	7827	11873	0	0	0	0	0	0	0	0	0	0
Grand Total							USD	88190	119120	8152	818	0	0	0	0	0	0	0	0

Demand Order Details

Date	Week	Month	Quarter	Year	Client Name	Seller Name	Currency	Demand Order	Demand Units	Returned Order	Returned Units	Demand Order	Demand Units	Cancelled Order	Cancelled Units	Cancel Reason	Cancel Code	Cancel Reason	Cancel Code
4/15/20	14	April	Quarter 1	2020	...	...	USD	7252	11713	0	0	0	0	0	0	0	0	0	0
4/16/20	14	April	Quarter 1	2020	...	...	USD	84	145	0	0	0	0	0	0	0	0	0	0
4/19/20	14	April	Quarter 1	2020	...	...	USD	7827	11873	3227	101	0	0	0	0	0	0	0	0
4/20/20	14	April	Quarter 1	2020	...	...	USD	8123	11963	0	0	0	0	0	0	0	0	0	0
4/21/20	14	April	Quarter 1	2020	...	...	USD	8353	12047	4498	1130	0	0	0	0	0	0	0	0
4/22/20	14	April	Quarter 1	2020	...	...	USD	8324	12129	4495	1214	0	0	0	0	0	0	0	0
4/23/20	14	April	Quarter 1	2020	...	...	USD	7222	11713	0	0	0	0	0	0	0	0	0	0
4/24/20	14	April	Quarter 1	2020	...	...	USD	7763	11820	0	0	0	0	0	0	0	0	0	0
4/27/20	14	April	Quarter 1	2020	...	...	USD	8211	11912	0	0	0	0	0	0	0	0	0	0
4/28/20	14	April	Quarter 1	2020	...	...	USD	7827	11873	0	0	0	0	0	0	0	0	0	0
4/29/20	14	April	Quarter 1	2020	...	...	USD	7827	11873	0	0	0	0	0	0	0	0	0	0
4/30/20	14	April	Quarter 1	2020	...	...	USD	7827	11873	0	0	0	0	0	0	0	0	0	0
Grand Total							USD	88190	119120	8152	818	0	0	0	0	0	0	0	0

© 2019 Radial, Inc. | 12



Purpose: This dashboard shows a summary of all demand, fulfillment, cancel, and return activity for the specified date range.

KPI's measured: Show Order Summary by Currency, detailed demand order summary, detailed fulfillment order summary, detailed returned order summary, detailed cancelled order summary

Filters available on this dashboard:

- Record Type (C = Cancelled, D = Demand, F = Fulfilled/shipped, R = Returned)
- Date range of activity
- Client Name
- Seller Name
- Store Name
- Ordering System

D01 Order Analysis Dashboard – Jump-to’s – Part 3

Cancel Order Details

Date	Week	Month	Quarter	Year	Client Name	Seller Name	Currency	Cancel Orders	Cancel Units	Cancel Error	Cancel Error Product	Cancel Error Freight	Cancel Net	Cancel Net Product	Cancel Net Freight	Cancel Tax	Cancel Promo Product	Cancel Promo Freight
8/16/20	34	August	Quarter 3	2020			USD	374	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/16/20	34	August	Quarter 3	2020			USD	59	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/16/20	34	August	Quarter 3	2020			USD	210	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/20/20	34	August	Quarter 3	2020			USD	342	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/20/20	34	August	Quarter 3	2020			USD	141	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/20/20	34	August	Quarter 3	2020			USD	101	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/23/20	34	August	Quarter 3	2020			USD	174	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/23/20	34	August	Quarter 3	2020			USD	343	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/23/20	34	August	Quarter 3	2020			USD	94	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/23/20	35	August	Quarter 3	2020			USD	123	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/23/20	35	August	Quarter 3	2020			USD	81	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/24/20	35	August	Quarter 3	2020			USD	163	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/24/20	35	August	Quarter 3	2020			USD	65	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/25/20	35	August	Quarter 3	2020			USD	215	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/25/20	35	August	Quarter 3	2020			USD	78	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/26/20	35	August	Quarter 3	2020			USD	105	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/26/20	35	August	Quarter 3	2020			USD	427	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/27/20	35	August	Quarter 3	2020			USD	339	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/27/20	35	August	Quarter 3	2020			USD	254	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/28/20	35	August	Quarter 3	2020			USD	297	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/28/20	35	August	Quarter 3	2020			USD	42	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/29/20	35	August	Quarter 3	2020			USD	87	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/29/20	35	August	Quarter 3	2020			USD	8	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/30/20	36	August	Quarter 3	2020			USD	91	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8/30/20	36	August	Quarter 3	2020			USD	1	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Row 1-25 (54 Total)																		

Purpose: This dashboard shows a summary of all demand, fulfillment, cancel, and return activity for the specified date range.

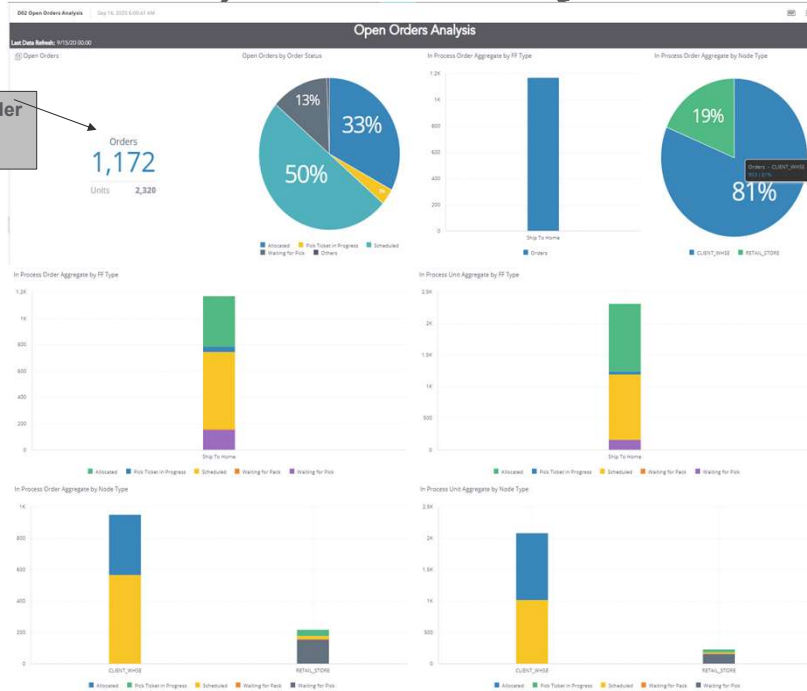
KPI's measured: Show Order Summary by Currency, detailed demand order summary, detailed fulfillment order summary, detailed returned order summary, detailed cancelled order summary

Filters available on this dashboard:

- Record Type (C = Cancelled, D = Demand, F = Fulfilled/shipped, R = Returned)
- Date range of activity
- Client Name
- Seller Name
- Store Name
- Ordering System

D02 Open Order Analysis Dashboard

This triggers Open Order Analysis Details dashboard



© 2019 Radial, Inc. | 15



Purpose: Goal of this dashboard is to highlight all orders that are Open in Radial Order Management

KPI's measured: Open order/unit count; Open orders by order status; In Process order aggregate by Fulfillment Type; In Process order aggregate by Fulfillment Node Type; In Process order summary by Fulfillment Type and Order Status; In Process order summary by Fulfillment Node Type and Order Status

Jump-to Dashboards available from this dashboard:

- Open Order Analysis Details dashboard

D02 Open Order Analysis Dashboard – Jump-to's

Open Order Analysis Details

Last Data Refresh: 9/15/20 00:00

Seller Name	Store No.	Store Name	Fulfillment Type	Orders Seta...	Units Seta...	Orders Alloc...	Units Alloc...	Orders Pick Ticket in Process	Units Pick Ticket in Progr...	Orders Waiting for Check-In	Units Waiting for Check-In	Orders Waiting for Custo. Pick	Units Waiting for Custo. Pick	Orders Waiting for Pack	Units Waiting for Pack	Orders Waiting for Pick	Units Waiting for Pick
		OAK COURT MALL	Ship To Home													3	3
		MEADOWBROOK	Ship To Home	1	1											12	13
		FAIRVIEW	Ship To Home					3	3								
		UNIVERSITY MALL	Ship To Home					6	6							7	7
		NORTH PARK MALL	Ship To Home													1	1
		BELAIR MALL	Ship To Home													4	4
		GALLATIN RD	Ship To Home	1	1											3	3
		SOUTHLAND	Ship To Home	2	2			1	2				2	2		6	6
		PLAZA ON BLVD	Ship To Home					2	2							1	1
		GRAVOIS PLAZA	Ship To Home	3	3											23	24
		GRAND	Ship To Home					1	1							24	24
		S SLAPPY	Ship To Home	1	1											3	3
		PENSACOLA	Ship To Home										1	1		3	3
		ACADIANA MALL	Ship To Home	1	1			1	5							3	3
		CENTRAL MALL	Ship To Home					1	1							9	10
		METRO PLAZA	Ship To Home					1	1							11	11
		SOUTHLAKE MALL	Ship To Home	2	2											1	1
		DEKALB MALL	Ship To Home					1	1				2	2		2	2
		NORTHWEST PLAZA	Ship To Home	1	1											2	2
		HOPPLE CROSSING	Ship To Home					2	2							3	3

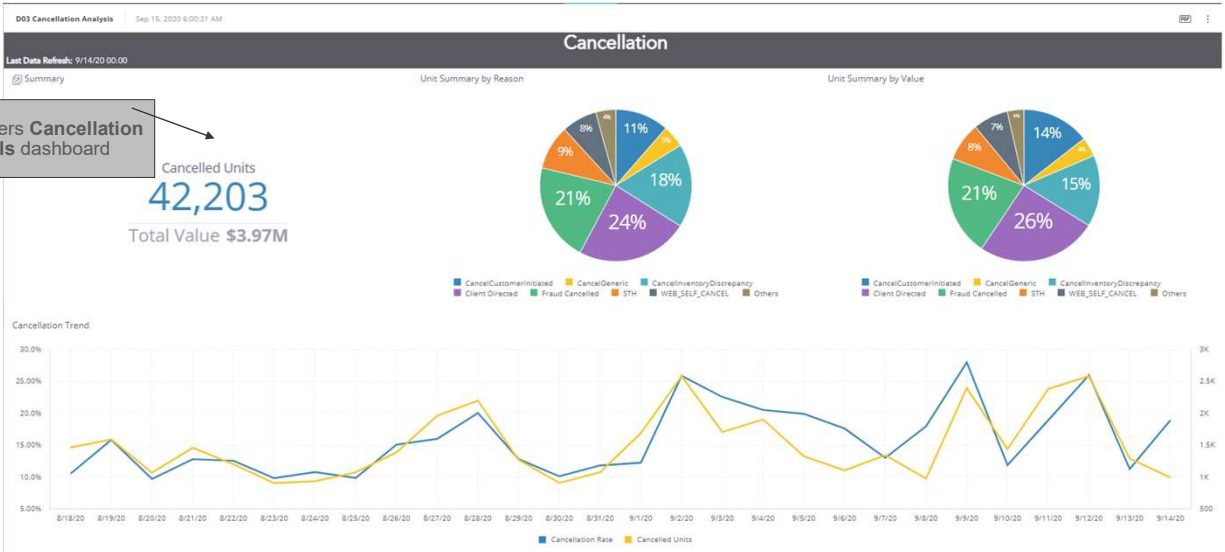
< 1 2 >

Purpose: Goal of this dashboard is to provide critical summary of the orders & their statuses that are Open in Radial Order Management

Filters available on this dashboard:

- Status Type
- Client Name
- Seller Name
- Fulfillment Type
- Fulfillment Node Type

D03 Cancellation Dashboard



This triggers Cancellation Details dashboard

© 2019 Radial, Inc. | 17

Confidential



Purpose: This dashboard provides details for cancelled order line items and the corresponding reasons for the cancellation. It includes cancellations made by the customer as well as cancellations due to fraud

KPI's measured: Cancellation Units, Amount, Cancel Unit Summary by Reason, Cancel Unit Summary by Value, Cancellation rate trend and Cancelled Units trend

Jump-to Dashboards available from this dashboard:

- Cancellation Details dashboard

D03 Cancellation Dashboard – Jump-to

Cancellation

Last Data Refresh: 9/16/20 00:00

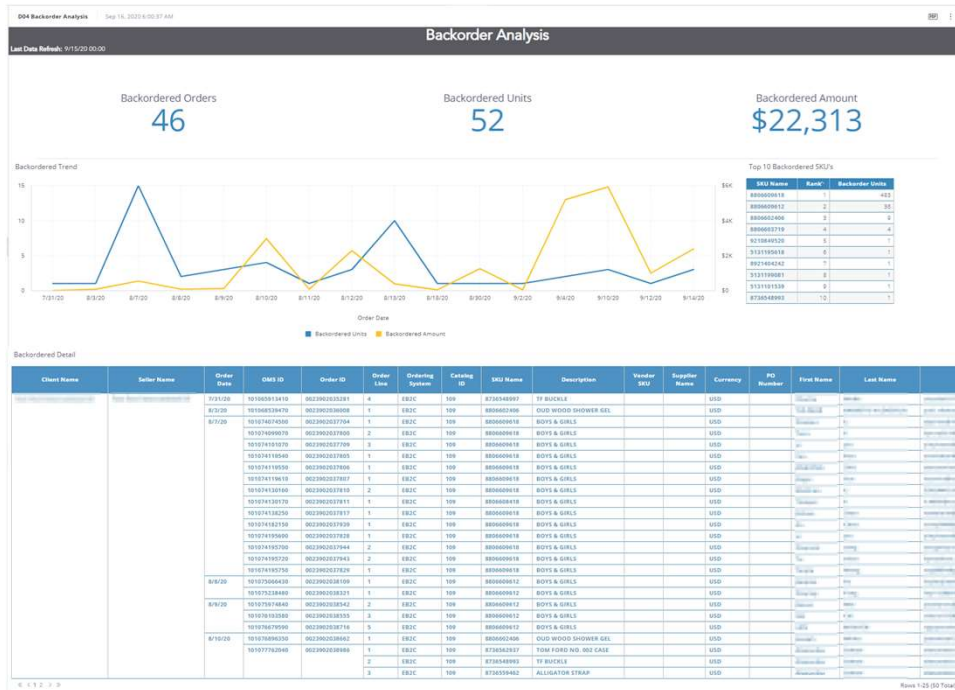
Seller Name	Cancel Date	Customer Reason Code	Order Date	Customer Reason Description	Order ID	OMS ID	Catalog ID	SKU Name	Vendor SKU	Style ID	Style	ORSO Type	ORSO Code	Ord
	8/25/20	OS	7/28/20	Cancel/Inventory Discr...	0017307482490	101061978490	78	38075875	N/A	N/A	6374B	N/A	N/A	Extr
	8/25/20	OS	7/28/20	Cancel/Inventory Discr...	0017307482490	101061978490	78	38075909	N/A	N/A	6374B	N/A	N/A	Extr
	8/22/20	WEB_SELF_CANCEL	7/30/20	WEB_SELF_CANCEL	0017307477074	101063846950	78	35956495	N/A	N/A	Q0061	N/A	N/A	Extr
	8/24/20	OTH	7/30/20	Cancel/Generic	0017307482095	101064599530	78	36473817	N/A	N/A	T0655	N/A	N/A	Extr
	8/24/20	OTH	7/30/20	Cancel/Generic	0017307482095	101064599530	78	36482372	N/A	N/A	A2339	N/A	N/A	Extr
	8/24/20	OTH	8/2/20	Cancel/Generic	0017307511214	101067414620	78	35841097	N/A	N/A	M1158	N/A	N/A	Extr
	8/28/20	OS	8/3/20	Cancel/Inventory Discr...	0017307523583	101068579040	78	37851490	N/A	N/A	5173B	N/A	N/A	Extr
	8/19/20	OTH	8/3/20	Cancel/Generic	0017307524059	101068839290	78	38185183	N/A	N/A	0G221	N/A	N/A	Extr
	8/19/20	OTH	8/3/20	Cancel/Generic	0017307524059	101068839290	78	38744720	N/A	N/A	B5593	N/A	N/A	Extr
	8/19/20	OTH	8/3/20	Cancel/Generic	0017307524059	101068839290	78	38715522	N/A	N/A	L0294	N/A	N/A	Extr
	9/1/20	STS	8/3/20	STS	0017307524939	101068759520	78	32285043	N/A	N/A	M0085B	N/A	N/A	Extr
	9/1/20	STS	8/3/20	STS	0017307524939	101068759520	78	35484161	N/A	N/A	B4277	N/A	N/A	Extr
	8/20/20	STS	8/4/20	STS	0017307535148	101069741530	78	20421939	N/A	N/A	50582	N/A	N/A	Extr
	8/21/20	N/A	8/4/20	N/A	0017307535866	101069811690	78	37835873	N/A	N/A	5014B	N/A	N/A	Extr
	8/19/20	STS	8/4/20	STS	0017307537315	101070024720	78	36740629	N/A	N/A	S1067	N/A	N/A	Extr
	8/20/20	STS	8/4/20	STS	0017307539231	101070280150	78	35240688	N/A	N/A	V1575	N/A	N/A	Extr
	8/19/20	BOP	8/4/20	BOP	0017307540619	101070460550	78	35909480	N/A	N/A	B4812	N/A	N/A	Extr
	9/2/20	EP	8/4/20	Cancel/CustomerInbated	0017307542850	101070861950	78	38077145	N/A	N/A	0G170	N/A	N/A	Extr
	8/19/20	OTH	8/5/20	Cancel/Generic	0017307545086	101070974580	78	38506842	N/A	N/A	R1085	N/A	N/A	Extr
	8/19/20	STS	8/5/20	STS	0017307546292	101071062250	78	38021772	N/A	N/A	B4960	N/A	N/A	Extr
	8/19/20	STS	8/5/20	STS	0017307546292	101071062250	78	36452191	N/A	N/A	B0256	N/A	N/A	Extr
	8/20/20	STS	8/5/20	STS	0017307547969	101071387250	78	34612242	N/A	N/A	E1124	N/A	N/A	Extr
	8/21/20	STS	8/5/20	STS	0017307548708	101071509610	78	33937004	N/A	N/A	V1275S	N/A	N/A	Extr
	8/21/20	STS	8/5/20	STS	0017307548708	101071509610	78	33937053	N/A	N/A	V1275	N/A	N/A	Extr
	8/21/20	STS	8/5/20	STS	0017307548708	101071509610	78	33882263	N/A	N/A	V1282S	N/A	N/A	Extr

Purpose: This dashboard provides details for cancelled order line items and the corresponding reasons for the cancellation. It includes cancellations made by the customer as well as cancellations due to fraud

Filters available on this dashboard:

- Record Type
- Cancellation Date
- Client Name
- Seller Name
- Store Name

D04 Backorder Analysis Dashboard



© 2019 Radial, Inc. | 19



Purpose: This dashboard details the orders that are currently in a back-ordered status

KPI's measured: Backordered Orders/Units/Amount; Backordered Trend, Top 10 backordered SKUs

Critical attributes on orders that are backordered

Filters available on this dashboard:

- Activity Date
- Client Name
- Seller Name
- Store Name

D05 Tender Type Analysis Dashboard

D05 Tender Type Analysis Sep 16, 2020 8:30:51 AM

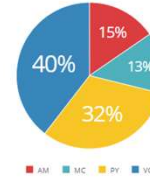
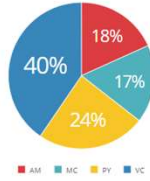
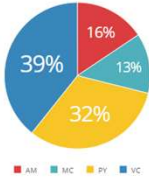
Tender Type Analysis

Last Data Refresh: 9/15/20 8:03 PM

Invoiced Orders (#) by Tender Type

Tender Amount (\$) by Tender Type

of Customers by Tender Type



Tender Type Details by Currency

Currency	Seller Name	Ordering System	Invoice Date	Tender	Tender Description	Tender Amount	# of Customers	Invoiced Orders	Weighted # of Customers	Weighted # of Invoiced Orders	% of Weighted Customers	% of Total	% of Weighted Orders		
USD		External B2B	9/10/20	AM	CC	\$3,212.28	17	18	17	18	19.82%	17.23%	14.22%		
				MC	CC	\$9,044.90	21	23	21	22	17.07%	16.83%	17.46%		
				PY	PAYPAL	\$7,454.18	38	38	38	38	30.89%	39.87%	30.16%		
				VC	CC	\$4,952.78	47	49	47	48	38.21%	28.56%	38.10%		
			9/11/20	AM	CC	\$9,438.37	11	13	11	11	10.38%	21.19%	10.00%		
				MC	CC	\$5,184.08	18	19	17	18	16.52%	13.99%	16.95%		
				PY	PAYPAL	\$10,656.00	38	41	37	40	35.37%	23.93%	35.95%		
				VC	CC	\$1,825.55	40	44	40	41	37.74%	40.99%	37.27%		
			9/12/20	AM	CC	\$-4,239.38	1	1	1	1	8.33%	82.17%	8.33%		
				MC	CC	\$531.80	1	1	1	1	8.33%	-10.31%	8.33%		
				PY	PAYPAL	\$-1,048.65	4	4	4	4	33.33%	20.33%	33.33%		
				VC	CC	\$-402.85	5	5	5	5	50.00%	7.81%	50.00%		
			9/14/20	AM	CC	\$1,6792.57	46	48	46	46	19.68%	20.84%	19.67%		
				MC	CC	\$14,836.10	26	26	26	26	11.11%	18.41%	11.08%		
				PY	PAYPAL	\$19,319.07	69	75	69	70	29.48%	23.88%	29.79%		
				VC	CC	\$28,828.92	93	97	93	93	39.74%	35.77%	39.57%		
			9/15/20	AM	CC	\$7,903.05	26	27	25	25	14.53%	18.60%	14.53%		
				MC	CC	\$5,639.99	21	22	21	21	12.21%	15.93%	11.73%		
				PY	PAYPAL	\$7,115.37	56	60	59	59	32.56%	16.73%	33.52%		
				VC	CC	\$20,825.12	70	73	70	72	40.70%	49.02%	40.22%		
			USD Total					\$181,076.80	648	685	647	662	0	0	0

© 2019 Radial, Inc. | 20

Confidential



Purpose: This dashboard is used to analyze tender amounts, orders, customers collected across a given date or date range.

KPI's measured: Invoiced Order count by Tender Type, Tender Amount by Tender Type, # of customers by Tender Type

Filters available on this dashboard:

- Invoice Date
- Client Name
- Seller Name

D06 Price Adjustment Dashboard

D06 Price Adjustment Sep 15, 2020 6:15:23 AM

Last Data Refresh: 9/14/20 8:01 PM

Price Adjustment Details by Currency

Currency	Seller Name	Order Date	Order ID	OMS ID	Order Line #	Price Adjustment Date	Charge Category	Charge Category Description	Customer Reason Code	Customer Reason Short Description	Charge Amount
CAD		4/15/20	00397998989572	100912726210	1	8/18/20	PriceAdjustment	Price Adjustment	CMD	Buyers remorse	\$79.92
		6/11/20	003979989892407	101962409500	1	9/3/20	PriceAdjustment	Price Adjustment	CMD	Buyers remorse	\$108.15
CAD Total											\$188.07
USD		12/23/19	0039614297865	100804237870	1	8/19/20	PriceAdjustment	Price Adjustment	LOS	Last item	\$42.37
					2	8/19/20	PriceAdjustment	Price Adjustment	LOS	Last item	\$35.82
					4	8/19/20	PriceAdjustment	Price Adjustment	LOS	Last item	\$18.92
					5	8/19/20	PriceAdjustment	Price Adjustment	LOS	Last item	\$28.26
					6	8/19/20	PriceAdjustment	Price Adjustment	LOS	Last item	\$42.51
					7	8/19/20	PriceAdjustment	Price Adjustment	LOS	Last item	\$42.37
					2/12/20		100849655150	1	9/3/20	PriceAdjustment	Price Adjustment	LOS	Last item	$129
		3/8/20	0039614572160	100876018350	1	8/20/20	PriceAdjustment	Price Adjustment	OVD	Last resort compensation	\$8
					2	8/20/20	PriceAdjustment	Price Adjustment	OVD	Last resort compensation	\$2
					3	8/20/20	PriceAdjustment	Price Adjustment	OVD	Last resort compensation	\$2
		3/9/20	0039614575371	100878886380	1	8/24/20	PriceAdjustment	Price Adjustment	UND	Undeliverable	\$39.92
		3/12/20	0039614562685	100880259680	1	8/25/20	PriceAdjustment	Price Adjustment	OVD	Last resort compensation	\$26.4
		3/26/20	0039614626329	100889984600	2	8/18/20	PriceAdjustment	Price Adjustment	LOS	Last item	\$75
		4/19/20	0039614715514	100918082750	5	9/7/20	PriceAdjustment	Price Adjustment	CMD	Buyers remorse	\$19.92
		4/20/20	0039614720488	100920910220	1	8/19/20	PriceAdjustment	Price Adjustment	CMD	Buyers remorse	\$7.84
					2	8/19/20	PriceAdjustment	Price Adjustment	CMD	Buyers remorse	\$28
		4/20/20	0039614723381	100921778980	1	8/19/20	PriceAdjustment	Price Adjustment	UND	Undeliverable	\$29.81
					2	8/19/20	PriceAdjustment	Price Adjustment	UND	Undeliverable	\$23.92
					3	8/19/20	PriceAdjustment	Price Adjustment	UND	Undeliverable	\$47.92
					4	8/19/20	PriceAdjustment	Price Adjustment	UND	Undeliverable	\$29.92
					5	8/19/20	PriceAdjustment	Price Adjustment	UND	Undeliverable	\$33.92
		4/29/20	0039614753750	100935430380	1	8/18/20	PriceAdjustment	Price Adjustment	LOS	Last item	\$9.92

Rows 1-25 (1716 Total)

Purpose: This dashboard is used to report on price adjustments made to orders in a given date range. Price adjustments include customer service adjustments, discounts and promotions applied to the order.

KPI's measured: Critical price adjustments on order lines including reason code.

Filters available on this dashboard:

- Price Adjustment Date
- Client Name
- Seller Name

R01 Order Detail Report (OMS) Dashboard

R01 Order Detail Report (OMS) Sep 15, 2020 6:00:21 AM

Order Detail Report

Last Data Refresh: 9/14/20 00:00

Sales Channel	Order Date	Order ID	OMS ID	Catalog ID	SKU Name	Vendor SKU	Style ID	Style	ORSO Type	ORSO Code	Ordering System	Currency	Shipping City	Shipping State	Shipping Country	Shipping Zip	Billing City	Billing State	Billing Country	Billing Zip	Demand Units	Demand Gross Total	Demand Gross Product	Demand Gross Freight	Demand Net Total	Demand Net Product	Demand Net Freight	Demand Tax
	9/10/20	002390	101108	109	880660	N/A	TSY-DM	N/A	N/A	N/A	External	USD	Dobson	NC	UNITED	27017	Dobson	NC	US	27017	1	\$184	\$184	\$0	\$184	\$184	\$0	\$12.03
	9/10/20	002390	101108	109	326740	N/A	TALCT-Q	N/A	N/A	N/A	External	USD	Ocoee	FL	UNITED	34761-3	Ocoee	FL	US	34761	1	\$90	\$90	\$0	\$90	\$90	\$0	\$3.25
	9/10/20	002390	101108	109	326742	N/A	TALCT-Q	N/A	N/A	N/A	External	USD	Ocoee	FL	UNITED	34761-3	Ocoee	FL	US	34761	1	\$90	\$90	\$0	\$90	\$90	\$0	\$3.25
	9/10/20	002390	101108	109	326742	N/A	TALCB-Q	N/A	N/A	N/A	External	USD	Washin...	DC	UNITED	20011-6	Washin...	DC	US	20011	1	\$60	\$60	\$0	\$60	\$60	\$0	\$3.6
	9/10/20	002390	101108	109	921084	N/A	TPQ379	N/A	N/A	N/A	External	USD	Charlotte	NC	UNITED	28277-6	Charlotte	NC	US	28277-6	1	\$4,000	\$3,990	\$10	\$4,000	\$3,990	\$10	\$39.45
	9/10/20	002390	101108	109	133921	N/A	W26207	N/A	N/A	N/A	External	USD	Lumpoc	CA	UNITED	92436-3	Lumpoc	CA	US	92436-3	1	\$1,390	\$1,390	\$0	\$1,390	\$1,390	\$0	\$60.81
	9/10/20	002390	101109	109	092140	N/A	PT0711	N/A	N/A	N/A	External	USD	Edmonds	WA	UNITED	98020	Edmonds	WA	US	98020	1	\$445	\$445	\$0	\$445	\$445	\$0	\$46.28
	9/10/20	002390	101109	109	326740	N/A	TALCB-Q	N/A	N/A	N/A	External	USD	Moorea...	NC	UNITED	28116	Moorea...	NC	US	28116	1	\$60	\$60	\$0	\$60	\$60	\$0	\$4.05
	9/10/20	002390	101109	109	800660	N/A	TS5L	N/A	N/A	N/A	External	USD	Brooklyn	NY	UNITED	11211-6	Brooklyn	NY	US	11211	1	\$90	\$90	\$0	\$90	\$90	\$0	\$7.99
	9/10/20	002390	101109	109	800661	N/A	TS6W	N/A	N/A	N/A	External	USD	Brooklyn	NY	UNITED	11211-6	Brooklyn	NY	US	11211	1	\$96	\$96	\$0	\$96	\$96	\$0	\$8.36
	9/10/20	002390	101109	109	892140	N/A	PT0782	N/A	N/A	N/A	External	USD	Houston	TX	UNITED	77008	Houston	TX	US	77008	1	\$407	\$396	\$12	\$407	\$396	\$12	\$33.18
	9/10/20	002390	101109	109	892140	N/A	PT630-8	N/A	N/A	N/A	External	USD	Hershey	PA	UNITED	17033-1	Hershey	PA	US	17033	1	\$460	\$460	\$0	\$460	\$460	\$0	\$27.6
	9/10/20	002390	101109	109	800660	N/A	T7EA	N/A	N/A	N/A	External	USD	Los Ang...	CA	UNITED	90036-7	Los Ang...	CA	US	90036	1	\$71	\$66	\$15	\$71	\$66	\$15	\$6.75
	9/10/20	002390	101109	109	800661	N/A	T8C1	N/A	N/A	N/A	External	USD	Los ang...	CA	UNITED	90036-7	Los ang...	CA	US	90036	1	\$65	\$70	\$15	\$65	\$70	\$15	\$6.07
	9/10/20	002390	101108	109	892140	N/A	PT5645-D	N/A	N/A	N/A	External	USD	Charlot...	VA	UNITED	22903-4	Charlot...	VA	US	22903	1	\$540	\$540	\$0	\$540	\$540	\$0	\$28.04
	9/10/20	002390	101109	109	800660	N/A	TS4S	N/A	N/A	N/A	External	USD	El Paso	TX	UNITED	79938-4	El Paso	TX	US	79938	1	\$49	\$49	\$0	\$49	\$49	\$0	\$4.04
	9/10/20	002390	101109	109	326742	N/A	TAM09...	N/A	N/A	N/A	External	USD	Van Nuys	CA	UNITED	91411-1	Glendale	CA	US	91207	1	\$135	\$120	\$15	\$135	\$120	\$15	\$12.02
	9/10/20	002390	101109	109	326742	N/A	TAM09...	N/A	N/A	N/A	External	USD	Van Nuys	CA	UNITED	91411-1	Glendale	CA	US	91207	1	\$135	\$120	\$15	\$135	\$120	\$15	\$12.02
	9/10/20	002390	101108	109	800660	N/A	T0T1	N/A	N/A	N/A	External	USD	McKellen	TX	UNITED	78801-6	McKellen	TX	US	78801-6	1	\$88	\$88	\$0	\$88	\$88	\$0	\$7.26
	9/10/20	002390	101109	109	800661	N/A	T8C1	N/A	N/A	N/A	External	USD	McKellen	TX	UNITED	78801-6	McKellen	TX	US	78801-6	1	\$70	\$70	\$0	\$70	\$70	\$0	\$5.78
	9/10/20	002390	101109	109	800660	N/A	T23E	N/A	N/A	N/A	External	USD	Burbank	CA	UNITED	91505-9	Burbank	CA	US	91505	1	\$45	\$45	\$0	\$45	\$45	\$0	\$4.61
	9/10/20	002390	101109	109	800660	N/A	TEYM	N/A	N/A	N/A	External	USD	Newtown	CT	UNITED	06470	Newtown	CT	US	06470	1	\$88	\$88	\$0	\$88	\$88	\$0	\$5.59
	9/10/20	002390	101109	109	800661	N/A	T0T9-26	N/A	N/A	N/A	External	USD	Newtown	CT	UNITED	06470	Newtown	CT	US	06470	1	\$88	\$88	\$0	\$88	\$88	\$0	\$5.59
	9/10/20	002390	101109	109	800660	N/A	TS6E	N/A	N/A	N/A	External	USD	Mount...	IL	UNITED	60056-4	Mount...	IL	US	60056	1	\$65	\$65	\$0	\$65	\$65	\$0	\$4

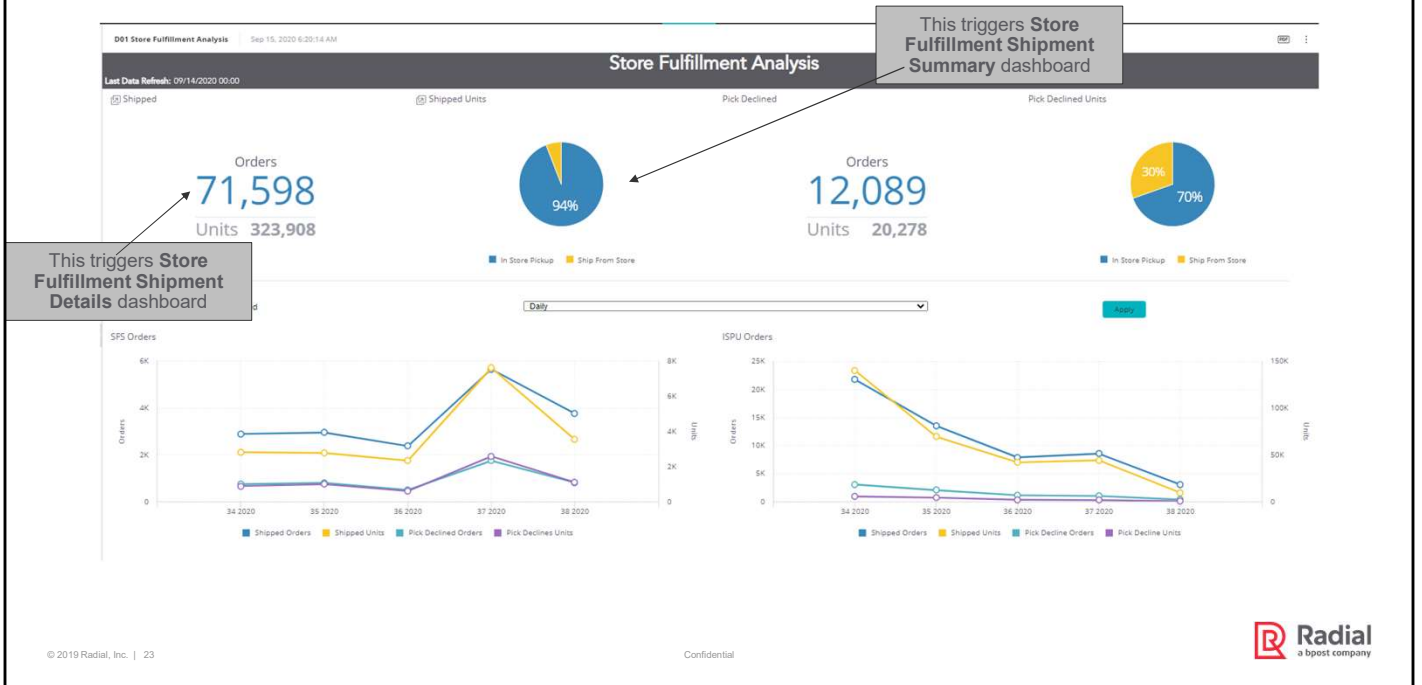
Purpose: Goal of this dashboard is to provide order details of what being received in the Radial Order Management (ROM). This dashboard can be used to research the order activity for a specific SKU or Order ID.

KPI's measured: Show critical attributes on individual order lines

Filters on this dashboard:

- Order date
- Client Name
- Seller Name
- Facility Name
- Order ID
- OMS Order ID
- SKU Name

D01 Store Fulfillment Analysis Dashboard



Purpose: The goal of this dashboard is to provide high level view of Store Fulfillment business for the Radial partner. Users can drill in multiple levels to see the entire order line item fulfillment life cycle as well as view data by different Fulfillment Types (Ship From Store – SFS vs In-Store Pickup - ISPU)

KPI's measured: Shipped orders/units, Shipped units as a share of SFS vs ISPU; Pick declined orders/units, Pick declined units as share of SFS vs ISPU

Jump-to Dashboards available from this dashboard:

- Store Fulfillment Shipment Summary dashboard
- Store Fulfillment Shipment Details dashboard

D01 Store Fulfillment Analysis Dashboard – Jump-to's Store Fulfillment Summary



Purpose: Goal of this dashboard is to further allow users to drill into the metrics for Ship From Store (SFS) vs In-Store Pickup (ISPU)

KPI's measured:

Ship-From-Store tab:

- Show Shipped orders/units, Pick Declined units/amounts, Pack Declined units/amounts
- Pick & Pack declines by reason, Units & Orders by Shipment Status and Order Amounts by Shipment Status

In-Store Pickup tab:

- Customer Picked Orders & Units, Pick Declined units/amounts, Customer Pickup Declined units/amounts
- Units Pick Decline by Reason, Units customer pickup declined by reason
- Units & Orders by Shipment Status and Order Amounts by Shipment Status

Accordion Dashboards available from this dashboard:

- Store Fulfillment Carrier Breakdown accordion

D01 Store Fulfillment Analysis Dashboard – Jump-to's Store Fulfillment Carrier Breakdown accordion



Purpose: Goal of this accordion* is to provide quick breakdown of Store fulfilled orders by Carrier & Carrier Service

KPI's measured: Shipment Details by Carrier & Carrier Service

* Only available in SFS tab of **Store Fulfillment Summary** dashboard

D01 Store Fulfillment Analysis Dashboard – Jump-to’s Store Fulfillment Shipment Details

Store Fulfillment Shipment Details

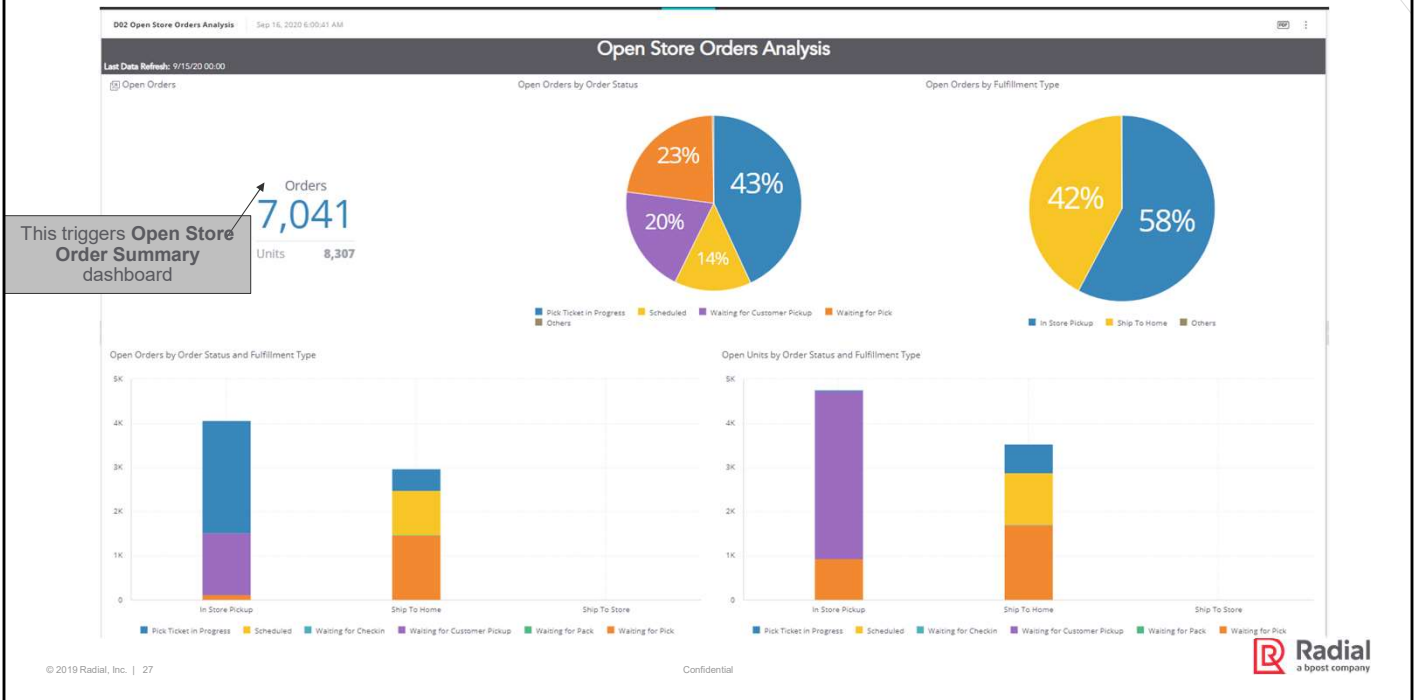
Last Data Refresh: 9/14/20 00:00

Client Name	Seller Name	Release Date	Fulfillment Location Type Description	Fulfillment Type	Fulfillment Order ID	Order Date	Invoice Date	Invoice Type	Web Order No	OMS Order No	Release No	Shipment No	Invoice No	Status Description	Shipment Status Group	Shipment Status Date	Shipment Created Date	Ready Backroom Pick Date
		08-18-2020	RETAIL_STO	In Store Pick	1010888779	08-17-2020	08-19-2020	SHIPMENT	0009770827	1010888779	1	11002534431	11027658301	Shipment in	Fulfilled & L.	08-19-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888779	08-17-2020	08-19-2020	SHIPMENT	0009770827	1010888779	1	11002534431	11027658301	Shipment in	Fulfilled & L.	08-19-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888779	08-17-2020	08-19-2020	SHIPMENT	0009770827	1010888779	1	11002534431	11027658301	Shipment in	Fulfilled & L.	08-19-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888779	08-17-2020	08-19-2020	SHIPMENT	0009770827	1010888779	1	11002534431	11027658301	Shipment in	Fulfilled & L.	08-19-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020
		08-18-2020	RETAIL_STO	In Store Pick	1010888806	08-17-2020	08-18-2020	SHIPMENT	0009770827	1010888806	1	11002535271	11026584511	Shipment in	Fulfilled & L.	08-18-2020	08-18-2020	08-18-2020

Purpose: This dashboard provides order line details of store fulfilled order
KPI's measured: Critical attributes on an order that has been fulfilled by a store
Filters available on this dashboard:

- Shipped Date
- Client Name
- Seller Name
- Fulfillment Node

D02 Open Store Order Analysis Dashboard



Purpose: Goal of this dashboard is to provide high level view of all store orders that haven't yet been completed (i.e. shipped or customer picked)

KPI's measured: Show open order/unit count, Open Orders by Order Status, Open Orders by Fulfillment Type

Further breakdown Open Orders and units by Order Status and Fulfillment Type

Jump-to Dashboards available from this dashboard:

- Open Store Order Analysis Summary dashboard

D02 Open Store Order Analysis Dashboard – Jump-to Open Store Orders Analysis Summary Dashboard

Open Store Orders Analysis Details

Last Data Refresh: 9/15/20 00:00

Seller Name	Store No.	Store Name	Fulfillment Type	Orders Scheduled	Units Scheduled	Orders Pick Taken in Process	Units Pick Taken in Progress	Orders Waiting for Check-in	Units Waiting for Check-in	Orders Waiting for Customer Pick	Units Waiting for Customer Pick	Orders Waiting for Pack	Units Waiting for Pack	Orders Waiting for Pick	Units Waiting for Pick
		STONEWOOD CENTER	In Store Pickup			47	0			51	202			7	59
		THE SHOPS AT MISSION VIEJO	In Store Pickup			43	0			12	0				
		CAPITOLA MALL	In Store Pickup			12	0			9	0				
		BEAVER VALLEY MALL	In Store Pickup			1	0			1	9				
		MANHATTAN VILLAGE MALL	In Store Pickup			55	0			24	155			3	34
		SOUTH HILLS VILLAGE	In Store Pickup			3	0			10	40			3	13
		MONROEVILLE MALL	In Store Pickup			1	0			1	4				
		CHICO MALL	In Store Pickup			3	0			3	0				
		BAYBROOK MALL	In Store Pickup			71	1			62	126			1	5
		VALENCIA TOWN CENTER	In Store Pickup			17	2			13	68			2	11
		SOUTH COAST PLAZA	In Store Pickup			63	0			10	0				
		HILLSDALE SHOPPING CENT...	In Store Pickup			9	0			2	0				
		CAROLINA PLACE	In Store Pickup			2	0			3	19				
		NORTH COUNTY FAIR	In Store Pickup			7	0								
		Shoppes at Carlsbad	In Store Pickup			8	0			1	0				
		ARDEN FAIR	In Store Pickup			45	0			12	0				
		WESTMORELAND MALL	In Store Pickup			4	0			9	37			1	9
		SUNVALLEY SHOPPING CEN...	In Store Pickup			38	0			8	0				
		ANTELOPE VALLEY MALL	In Store Pickup			15	0			23	127			6	34
		THE ARBORETUM	In Store Pickup			2	0			3	4			1	1
		ROSS PARK MALL	In Store Pickup			5	0			10	39			5	42

« 1 2 3 4 5 6 7 8 9 »

Rows 1-25

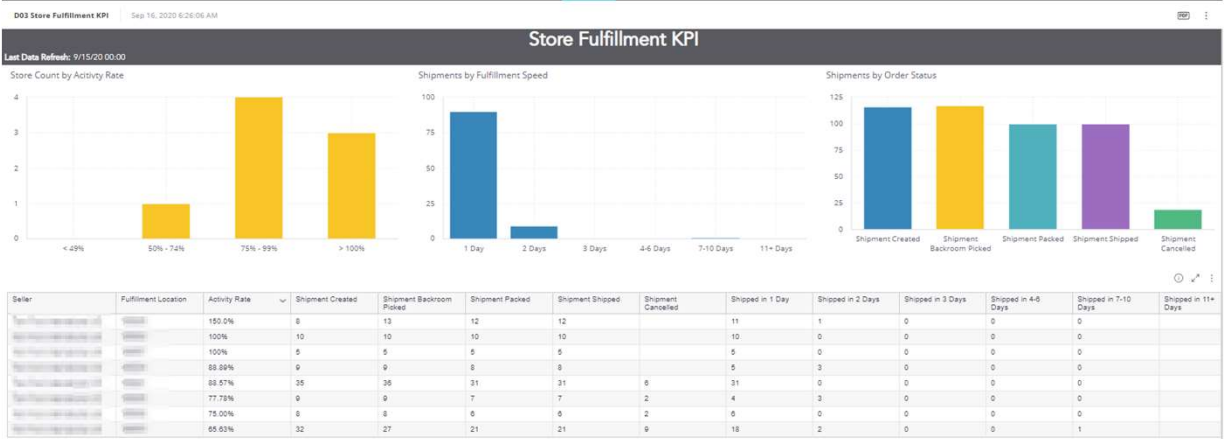
Purpose: Goal of this dashboard is to provide summarized view of all the orders that are open & not yet completed (i.e. shipped or customer picked).

KPI's measured: Orders & Units summarized based on different order statuses

Filters available on this dashboard:

- Client Name
- Seller Name
- Fulfillment Type

D03 Store Fulfillment KPI Dashboard



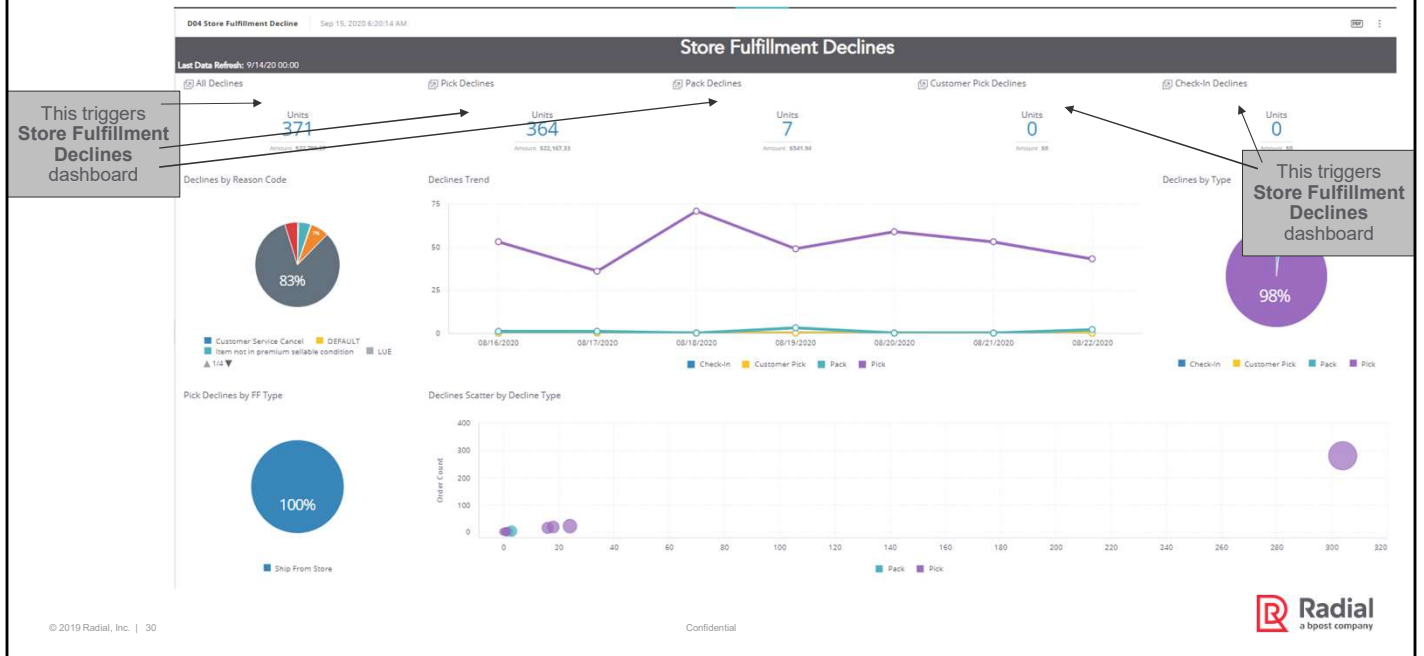
Purpose: Goal of this dashboard is to show how client's individual stores are performing by measuring them on activity rate and fulfillment speed

KPI's measured: Show Store count by Activity rate, Shipments by Fulfillment Speed, Shipments by Order Status

Filters available on this dashboard:

- Activity Date
- Client Name
- Seller Name
- Store Name

D04 Store Fulfillment Decline Dashboard



Purpose: Goal of this dashboard is to provide high level view of different categories of declines & their impact to the business

KPI's measured: All declines units & amount; Pick, Pack, Customer Pickup, Check-In decline units & amount

Declines by reason (selectable by decline type), Declines by Fulfillment Type

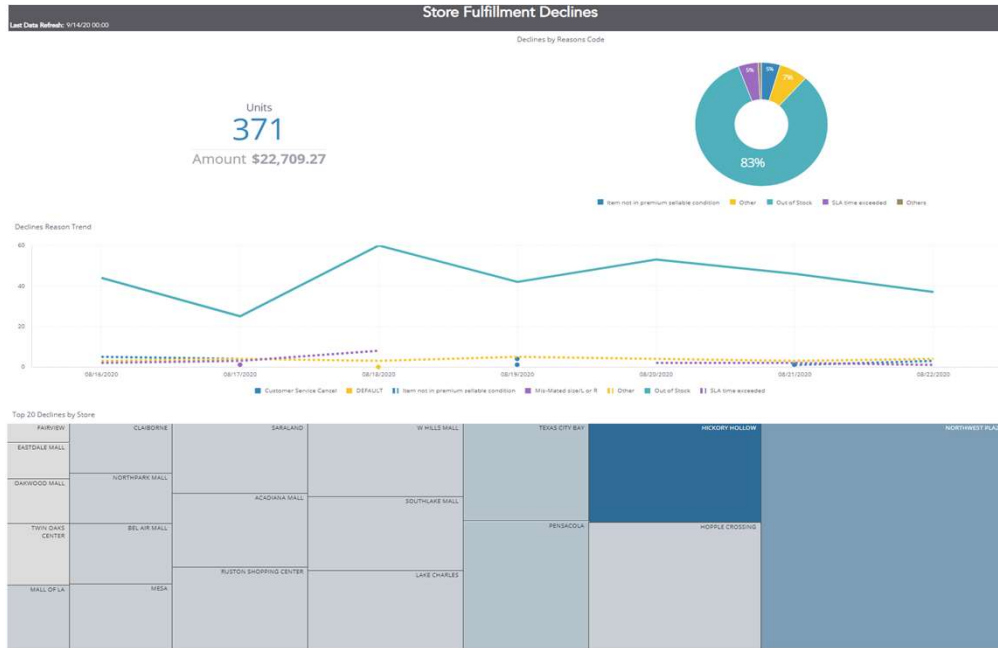
Pick, Pack, Customer Pick, Check-In Decline unit trends

Scatter plot for Declines Units by decline types (size depends on the declined amount)

Jump-to Dashboards available from this dashboard:

- Store Fulfillment Decline Details dashboard

D04 Store Fulfillment Decline Dashboard – Jump-to Store Fulfillment Decline Details – Part 1



Purpose: Goal of this dashboard is to provide further insights into the declines that happen in the stores and DC

KPI's measured: Decline unit count & amount, Declines by Reasons

Decline reason trend

Heat map of the top 20 declines by Store (Decline Amount determines the area, Decline Unit count determines the shading)

Critical attributes of individual order line where some type of decline occurred

Filters available on this dashboard:

- Decline type
- Activity Date
- Client Name
- Seller Name
- Store Name

D04 Store Fulfillment Decline Dashboard – Jump-to Store Fulfillment Decline Details – Part 2

Client Name	Seller Name	Seller ID	Status Date	Fulfillment Location	Store Name	Fulfillment Location Type	Fulfillment Type	Fulfillment Order ID
...	08-24-2020	...	...	RADIAL_DC	Ship To Home	101090161180001
...	08-18-2020	...	...	RADIAL_DC	Ship To Home	101089500800001
...	08-18-2020	...	...	RADIAL_DC	Ship To Home	101089556560001
...	08-21-2020	...	...	RADIAL_DC	Ship To Home	101089383680001
...	08-24-2020	...	...	RADIAL_DC	Ship To Home	101091048430001
...	08-20-2020	...	...	RADIAL_DC	Ship To Home	101087901730001
...	08-21-2020	...	...	RADIAL_DC	Ship To Home	101089205000001
...	08-21-2020	...	...	RADIAL_DC	Ship To Home	101089263680001
...	08-20-2020	...	...	RADIAL_DC	Ship To Home	101087801730001
...	08-20-2020	...	...	RADIAL_DC	Ship To Home	101087801730001
...	08-17-2020	...	...	RADIAL_DC	Ship To Home	101087801730001
...	08-17-2020	...	...	RETAIL_STORE	Ship To Home	101083339680001
...	08-24-2020	...	...	RETAIL_STORE	Ship To Home	101090209040001
...	08-17-2020	...	...	RETAIL_STORE	Ship To Home	101084291800001
...	08-21-2020	...	...	RETAIL_STORE	Ship To Home	101089917530001
...	08-17-2020	...	...	RETAIL_STORE	Ship To Home	101083678010001
...	08-17-2020	...	...	RETAIL_STORE	Ship To Home	101084291800001
...	08-21-2020	...	...	RADIAL_DC	Ship To Home	101089941700001
...	08-19-2020	...	...	RADIAL_DC	Ship To Home	101087372910001
...	08-21-2020	...	...	RADIAL_DC	Ship To Home	101089523680001
...	08-17-2020	...	...	RADIAL_DC	Ship To Home	101084029420001
...	08-24-2020	...	...	RADIAL_DC	Ship To Home	101091294200001
...	08-18-2020	...	...	RADIAL_DC	Ship To Home	101085975200001
...	08-18-2020	...	...	RADIAL_DC	Ship To Home	101085659900001
...	08-20-2020	...	...	RADIAL_DC	Ship To Home	101087064310001
...	08-24-2020	...	...	RADIAL_DC	Ship To Home	101091294200001

Purpose: Goal of this dashboard is to provide further insights into the declines that happen in the stores and DC

KPI's measured: Decline unit count & amount, Declines by Reasons

Decline reason trend

Heat map of the top 20 declines by Store (Decline Amount determines the area, Decline Unit count determines the shading)

Critical attributes of individual order line where some type of decline occurred

Filters available on this dashboard:

- Decline type
- Activity Date
- Client Name
- Seller Name
- Store Name

D05 Ship Method Optimization Dashboard



Purpose: Goal of this dashboard is to provide insight into the impact of using ship method optimization functionality in Radial Order Management

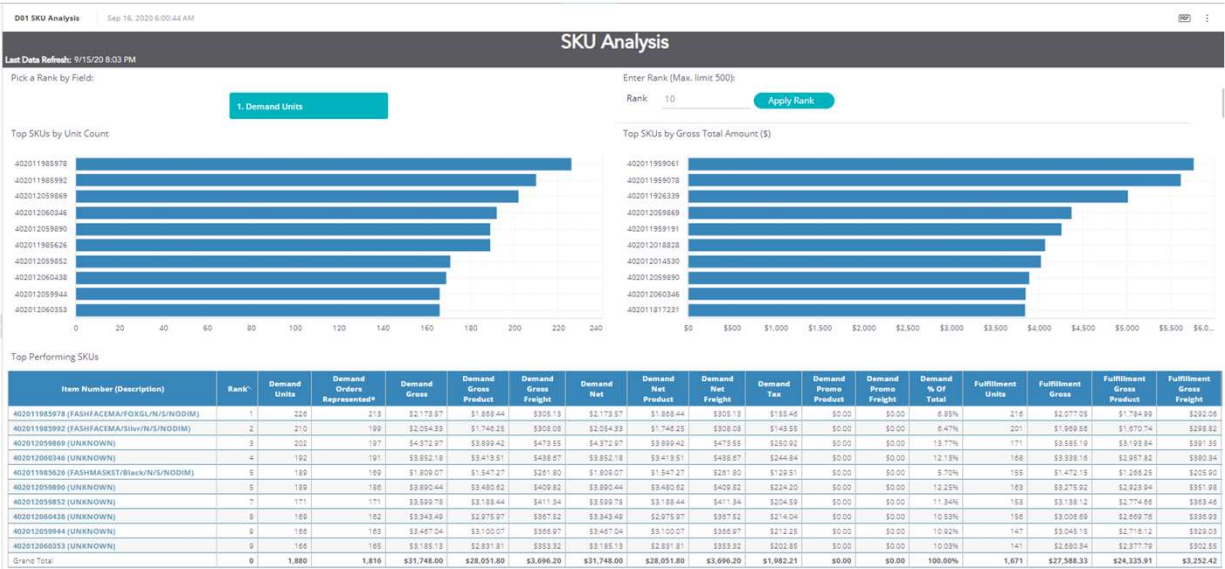
KPI's measured: Share of eligible/ineligible orders, Downgrade/Upgrade counts, %Orders downgraded, %Orders upgraded, Savings from downgrades, Cost from upgrades

Critical attributes of the orders that were upgraded or downgraded

Filters available on this dashboard:

- Shipped Date
- Client Name
- Seller Name

D01 SKU Analysis Dashboard



Purpose: Goal of this dashboard has been to provide insights into top performing SKUs for Radial partners. Users will have options to choose between Demand Units, Fulfilled Units, Cancel Units & Return units to rank the SKUs

KPI's measured: Top SKUs by unit count, Top SKUs by Gross Total amount

Show relevant financial details of top SKUs

Filters available on this dashboard:

- Order Date
- Client Name
- Seller Name
- Currency

D02 Promotion Analysis Dashboard

D02 Promotion Analysis Sep 15, 2020 6:15:20 AM

Promotion Analysis

Last Data Refresh: 9/14/20 00:00 Available Date Range: 6/17/20 to 9/14/20

Client Name	Seller Name	Promo Charge Date	Order ID	Promo ID	Promo Title	Promo Description	Promo Discount Type	Currency	Total Promo Amt
...	...	8/5/20	17129269	P105CLASS	Enjoy 15% off your order...	Enjoy 15% off your order...	15% Off Your Order	USD	\$0.3
...	...	8/27/20	17074781	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.3
...	...	8/21/20	17036400	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.3
...	...	8/6/20	17134737	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.38
...	...	8/9/20	17154460	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.4
...	...	8/18/20	17018777	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.42
...	...	8/23/20	17051984	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.44
...	...	8/30/20	17091983	P105CLASS	Enjoy 15% off your order...	Enjoy 15% off your order...	15% Off Your Order	USD	\$0.45
...	...	9/1/20	17104299	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.59
...	...	8/23/20	17044727	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.6
...	...	8/24/20	17053961	P105CLASS	Enjoy 15% off your order...	Enjoy 15% off your order...	15% Off Your Order	USD	\$0.6
...	...	8/22/20	17039477	T921141	Welcome To ...	Welcome To ...	Extra 20% Off (Exclu	USD	\$0.6
...	...	8/13/20	17139246	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.6
...	...	8/11/20	17147292	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.6
...	...	8/27/20	17077256	P105CLASS	Enjoy 15% off your order...	Enjoy 15% off your order...	15% Off Your Order	USD	\$0.6
...	...	8/31/20	17098633	P105CLASS	Enjoy 15% off your order...	Enjoy 15% off your order...	15% Off Your Order	USD	\$0.6
...	...	8/30/20	17094664	P105CLASS	Enjoy 15% off your order...	Enjoy 15% off your order...	15% Off Your Order	USD	\$0.6
...	...	8/14/20	17181278	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.6
...	...	8/27/20	17072691	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.62
...	...	8/4/20	17124853	P105CLASS	Enjoy 15% off your order...	Enjoy 15% off your order...	15% Off Your Order	USD	\$0.63
...	...	8/28/20	17089521	P105CLASS	Enjoy 15% off your order...	Enjoy 15% off your order...	15% Off Your Order	USD	\$0.63
...	...	8/5/20	17138277	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.69
...	...	8/7/20	17146733	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.69
...	...	8/4/20	17124183	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.69
...	...	8/20/20	17029064	P105CLASS	Enjoy 10% off your order...	Enjoy 10% off your order...	10% Off Your Order	USD	\$0.69

1 2 3 4 5 6 7 8 9 >

Purpose: Goal of this dashboard is to provide total dollar amounts associated with promotion IDs by individual orders for a selected date range.

Filters available on this dashboard:

- Date Range
- Client Name
- Seller Name

D03 Brand Performance Dashboard

D03 Brand Performance Sep 16, 2020 6:00:44 AM

Last Data Refresh: 9/15/20 8:03 PM

Pick a Rank by Field: 1. Demand Units Enter Rank (Max. limit 500): Rank 10 Apply Rank

Top Performing Brands

Brand	Rank*	Demand Units	Demand Orders Represented*	Demand Gross	Demand Gross Product	Demand Gross Freight	Demand Net	Demand Net Product	Demand Net Freight	Demand Tax	Demand Promo Product	Demand Promo Freight	Demand % Of Total	Fulfillment Units	Fulfillment Gross	Fulfillment Gross Product	Fulfillment Gross Freight	Fulfillment Net	Fulfillment Net Product
Home Fragrance	1	27,259	6,402	\$233,749.75	\$233,749.75	\$0.00	\$233,749.75	\$233,749.75	\$0.00	\$0.00	\$0.00	\$0.00	0.23%	22,399	\$210,089.68	\$210,089.68	\$0.00	\$210,089.68	\$210,089.68
NIKE, INC.	2	23,782	15,791	\$1,930,101.88	\$1,894,728.29	\$35,486.09	\$1,658,989.94	\$1,658,049.04	\$13,940.90	\$158,809.02	\$-289,676.26	\$-21,495.79	41.00%	19,075	\$1,824,117.29	\$1,497,728.87	\$226,388.42	\$1,497,728.87	\$226,388.42
JORDAN - PARENT NIKE	3	16,171	12,066	\$1,781,104.23	\$1,780,238.42	\$865.81	\$1,682,212.04	\$1,682,212.04	\$0.00	\$3,984.70	\$80,745.69	\$-98,021.08	41.43%	9,342	\$1,013,559.22	\$1,009,078.60	\$4,480.62	\$1,009,078.60	\$4,480.62
Soap/Sanitizer	4	14,656	2,453	\$55,128.80	\$55,128.80	\$0.00	\$55,128.80	\$55,128.80	\$0.00	\$0.00	\$0.00	\$0.00	1.88%	11,955	\$45,017.90	\$45,017.90	\$0.00	\$45,017.90	\$45,017.90
Signature Collection	5	4,056	1,340	\$31,323.92	\$31,323.92	\$0.00	\$31,323.92	\$31,323.92	\$0.00	\$0.00	\$0.00	\$0.00	0.77%	3,109	\$29,960.90	\$29,960.90	\$0.00	\$29,960.90	\$29,960.90
ADIDAS USA, INC.	6	3,917	3,136	\$242,318.00	\$238,913.56	\$3,404.44	\$216,280.91	\$216,317.23	\$366.38	\$14,424.35	\$-1,599.32	\$-4,487.40	9.31%	3,404	\$210,779.92	\$208,310.88	\$2,469.04	\$210,779.92	\$208,310.88
ENJI/REBE INC	7	1,717	654	\$34,332.82	\$31,216.27	\$3,116.55	\$27,639.81	\$27,791.99	\$162.18	\$427.92	\$1,283.27	\$-4,084.28	0.68%	1,124	\$22,238.14	\$22,640.13	\$401.99	\$22,238.14	\$22,640.13
K.P. SPORTS/UNDER ARMOUR	8	1,404	979	\$40,830.82	\$40,844.59	\$2,995.23	\$38,207.56	\$38,087.96	\$1,119.60	\$2,622.50	\$-5,550.73	\$-2,815.53	0.94%	1,211	\$40,059.87	\$37,561.76	\$2,498.11	\$40,059.87	\$37,561.76
NEW BALANCE	9	1,115	999	\$78,301.49	\$76,733.92	\$1,567.57	\$73,688.65	\$73,165.82	\$522.83	\$3,970.84	\$-3,957.40	\$-1,105.44	1.81%	788	\$54,390.63	\$53,213.87	\$1,176.76	\$54,390.63	\$53,213.87
COURAGE SPORTSWEAR	10	877	548	\$23,612.82	\$21,958.01	\$1,654.81	\$19,295.12	\$19,013.23	\$281.89	\$1,323.80	\$-2,944.78	\$-1,372.92	0.47%	727	\$19,419.55	\$17,988.98	\$1,430.57	\$19,419.55	\$17,988.98
Grand Total	0	64,008	44,100	\$4,487,747.66	\$4,475,610.97	\$12,136.69	\$4,070,484.76	\$4,070,484.76	\$399.00	\$700.47	\$700.47	\$-3,345.84	100.00%	73,106	\$3,164,676.10	\$3,171,580.07	\$4,885.87	\$3,164,676.10	\$3,171,580.07

Bottom Performing Brands

Brand	Rank*	Demand Units	Demand Orders Represented*	Demand Gross	Demand Gross Product	Demand Gross Freight	Demand Net	Demand Net Product	Demand Net Freight	Demand Tax	Demand Promo Product	Demand Promo Freight	Demand % Of Total	Fulfillment Units	Fulfillment Gross	Fulfillment Gross Product	Fulfillment Gross Freight	Fulfillment Net	Fulfillment Net Product
AMERICAN SPORTING GOODS	1	1	1	\$130.00	\$130.00	\$0.00	\$130.00	\$130.00	\$0.00	\$9.10	\$0.00	\$0.00	0.83%	1	\$130.00	\$130.00	\$0.00	\$130.00	\$130.00
ATHLON FITNESS	1	1	1	\$110.00	\$110.00	\$0.00	\$88.00	\$88.00	\$0.00	\$5.50	\$-22.00	\$0.00	20.87%	1	\$110.00	\$110.00	\$0.00	\$88.00	\$88.00
ECKORD	1	1	1	\$14.99	\$14.99	\$0.00	\$14.99	\$14.99	\$0.00	\$1.20	\$0.00	\$0.00	3.66%	1	\$14.99	\$14.99	\$0.00	\$14.99	\$14.99
GO SPORT	1	1	1	\$13.97	\$13.97	\$0.00	\$13.77	\$13.77	\$0.00	\$0.99	\$3.20	\$0.00	3.09%	1	\$13.97	\$13.97	\$0.00	\$13.77	\$13.77
KT TUBE	1	1	1	\$20.99	\$12.99	\$7.99	\$12.99	\$12.99	\$0.00	\$0.80	\$0.00	\$-7.99	3.08%	1	\$20.99	\$12.99	\$7.99	\$12.99	\$12.99
MONKEY BUSINESS SPORTS	1	1	1	\$130.00	\$130.00	\$0.00	\$104.00	\$104.00	\$0.00	\$7.38	\$-24.00	\$0.00	24.87%	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SAHARA	1	1	1	\$19.00	\$19.00	\$4.00	\$9.00	\$9.00	\$0.00	\$0.18	\$-12.00	\$-4.00	0.71%	1	\$19.00	\$19.00	\$0.00	\$9.00	\$9.00
TACHIKARA/RUSSELL WEST	1	1	1	\$44.98	\$36.99	\$7.99	\$36.99	\$36.99	\$0.00	\$3.05	\$0.00	\$-7.99	0.77%	1	\$44.98	\$36.99	\$7.99	\$36.99	\$36.99
TIDE RIDER INC	1	1	1	\$10.49	\$10.99	\$2.00	\$11.89	\$11.89	\$0.00	\$1.19	\$-5.10	\$-2.80	2.82%	1	\$20.93	\$16.00	\$4.94	\$11.89	\$11.89
UNIQUE SPORTS PRODUCTS	1	1	1	\$6.99	\$6.99	\$0.00	\$6.99	\$6.99	\$0.00	\$0.65	\$0.00	\$0.00	1.66%	1	\$6.99	\$6.99	\$0.00	\$6.99	\$6.99
Grand Total	0	10	10	\$512.40	\$489.92	\$22.48	\$421.62	\$421.62	\$0.00	\$30.02	\$-68.30	\$-22.48	100.00%	9	\$379.24	\$359.92	\$19.32	\$317.62	\$317.62

Purpose: Goal of this dashboard has been to provide insights into top performing Brands for Radial partners. Users will have options to choose between Demand Units, Fulfilled Units & Return units to rank the Brands

KPI's measured: Top performing Brands by unit count, Bottom performing Brands by unit count

Show relevant financial details of these brands

Filters available on this dashboard:

- Order Date
- Client Name
- Seller Name
- Currency

D04 Style Performance Dashboard

D04 Style Performance | Sep 16, 2020 6:50:44 AM

Style Performance

Last Data Refresh: 9/15/20 8:03 PM

Pick a Rank by Field:

1. Demand Units

Enter Rank (Max. limit 500):

Rank 10

Apply Rank

Top Performing Styles

Style ID (Description)	Rank	Demand Units	Demand Orders Represented	Demand Gross	Demand Gross Product	Demand Gross Freight	Demand Net	Demand Net Product	Demand Net Freight	Demand Tax	Demand Promo Product	Demand Promo Freight	Demand % Of Total	Fulfillment Units	Fulfillment Gross	Fulfillment Gross Product	Fulfillment Gross Freight	Fulfillment Net
OE SUPER DESTRUCTED SKINNY	1	1,224	592	\$54,613.28	\$48,624.63	\$6,018.65	\$54,613.28	\$48,624.63	\$6,018.65	\$3,529.88	\$0.00	\$0.00	28.47%	1,138	\$49,548.28	\$43,927.61	\$5,620.65	\$5,620.65
GED PIQUE SHEATH DRESS	2	699	625	\$27,371.39	\$23,862.57	\$3,448.82	\$27,371.39	\$23,862.57	\$3,448.82	\$1,639.93	\$0.00	\$0.00	14.24%	610	\$24,018.41	\$20,969.82	\$3,048.59	\$3,048.59
Fauntler Skiny Jean	3	659	428	\$18,859.94	\$16,803.44	\$2,007.90	\$18,859.94	\$16,803.44	\$2,007.90	\$1,059.84	\$0.00	\$0.00	9.85%	528	\$14,995.69	\$13,387.28	\$1,608.41	\$1,608.41
3 STRY FLY FRONT STRAIGHT LEG	4	557	417	\$18,281.58	\$16,734.68	\$1,546.90	\$18,281.58	\$16,734.68	\$1,546.90	\$1,102.70	\$0.00	\$0.00	9.53%	471	\$14,907.83	\$13,405.90	\$1,501.93	\$1,501.93
MOTO STYLE ZIPPER DETAIL JOGGE	5	516	461	\$17,049.40	\$15,692.01	\$1,359.48	\$17,049.40	\$15,692.01	\$1,359.48	\$975.91	\$0.00	\$0.00	8.89%	476	\$15,475.82	\$14,219.93	\$1,255.89	\$1,255.89
LS BASIC TURTLENECK	6	515	309	\$9,944.18	\$8,984.90	\$959.28	\$9,944.18	\$8,984.90	\$959.28	\$553.82	\$0.00	\$0.00	5.18%	484	\$9,339.43	\$8,394.22	\$915.21	\$915.21
MOTO STYLE ZIP-FRT HOODIE	7	514	462	\$16,475.29	\$15,149.44	\$1,326.85	\$16,475.29	\$15,149.44	\$1,326.85	\$970.20	\$0.00	\$0.00	8.99%	477	\$15,173.06	\$13,922.39	\$1,240.67	\$1,240.67
26IN NO WAIST LEGGING W WIDE	8	482	381	\$12,463.78	\$11,420.51	\$1,043.27	\$12,463.78	\$11,420.51	\$1,043.27	\$738.88	\$0.00	\$0.00	6.90%	425	\$10,738.71	\$9,819.00	\$919.71	\$919.71
LS BASIC TEE	9	461	248	\$5,954.84	\$5,817.76	\$637.08	\$5,954.84	\$5,817.76	\$637.08	\$355.11	\$0.00	\$0.00	3.10%	440	\$5,617.12	\$5,016.07	\$601.05	\$601.05
VNECK RHINESTONE CUTOUIT SLV	10	438	320	\$11,199.00	\$10,163.59	\$1,045.90	\$11,199.00	\$10,163.59	\$1,045.90	\$626.82	\$0.00	\$0.00	6.84%	385	\$9,650.37	\$8,751.93	\$918.44	\$918.44
Grand Total	0	6,062	4,576	\$191,801.26	\$172,397.53	\$19,403.73	\$191,801.26	\$172,397.53	\$19,403.73	\$11,698.47	\$0.00	\$0.00	100.00%	5,433	\$169,425.70	\$152,655.17	\$17,370.53	\$17,370.53

Bottom Performing Styles

Style ID (Description)	Rank	Demand Units	Demand Orders Represented	Demand Gross	Demand Gross Product	Demand Gross Freight	Demand Net	Demand Net Product	Demand Net Freight	Demand Tax	Demand Promo Product	Demand Promo Freight	Demand % Of Total	Fulfillment Units	Fulfillment Gross	Fulfillment Gross Product	Fulfillment Gross Freight	Fulfillment Net
Bead Multistrand Necklace	1	1	1	\$9.65	\$8.76	\$0.89	\$9.65	\$8.76	\$0.89	\$0.00	\$0.00	\$0.00	0.04%	1	\$9.65	\$8.76	\$0.89	\$9.65
BELT BAG W ADJ CHAIN STRAP	1	1	1	\$12.17	\$11.40	\$0.77	\$12.17	\$11.40	\$0.77	\$0.00	\$0.00	\$0.00	6.41%	1	\$12.17	\$11.40	\$0.77	\$12.17
Black Cotton Fashion Face Mask	1	1	1	\$7.74	\$5.78	\$1.96	\$7.74	\$5.78	\$1.96	\$0.00	\$0.00	\$0.00	4.08%	1	\$7.74	\$5.78	\$1.96	\$7.74
FASH MASK STUDDIED DENIM	1	1	1	\$11.73	\$8.76	\$2.98	\$11.73	\$8.76	\$2.98	\$0.00	\$0.00	\$0.00	6.18%	1	\$11.73	\$8.76	\$2.98	\$11.73
Metallic Linen Wide Leg Pant	1	1	1	\$21.67	\$16.79	\$4.88	\$21.67	\$16.79	\$4.88	\$1.73	\$0.00	\$0.00	11.41%	0	\$0.00	\$0.00	\$0.00	\$0.00
OE DESTRUCTED DENIM VEST	1	1	1	\$28.67	\$20.78	\$7.79	\$28.67	\$20.78	\$7.79	\$1.97	\$0.00	\$0.00	18.06%	1	\$28.67	\$20.78	\$7.79	\$28.67
OE WATER COLOR BELTED MIDI DRE	1	1	1	\$28.91	\$27.77	\$1.14	\$28.91	\$27.77	\$1.14	\$1.26	\$0.00	\$0.00	16.23%	0	\$0.00	\$0.00	\$0.00	\$0.00
POWER MESH DLMN SLV GEG	1	1	1	\$16.88	\$13.99	\$2.89	\$16.88	\$13.99	\$2.89	\$1.40	\$0.00	\$0.00	8.26%	1	\$16.88	\$13.99	\$2.89	\$16.88
PRINTED CURS	1	1	1	\$31.79	\$29.99	\$1.80	\$31.79	\$29.99	\$1.80	\$0.00	\$0.00	\$0.00	16.14%	1	\$31.79	\$29.99	\$1.80	\$31.79
Ruffled Sleeve Asymmetric Dress	1	1	1	\$21.96	\$19.19	\$2.77	\$21.96	\$19.19	\$2.77	\$2.28	\$0.00	\$0.00	11.87%	0	\$0.00	\$0.00	\$0.00	\$0.00
Grand Total	0	10	10	\$169.87	\$168.20	\$21.67	\$169.87	\$168.20	\$21.67	\$9.92	\$0.00	\$0.00	100.00%	7	\$117.33	\$103.45	\$13.88	\$117.33

Purpose: Goal of this dashboard has been to provide insights into top performing Styles for Radial partners. Users will have options to choose between Demand Units, Fulfilled Units & Return units to rank the Styles

KPI's measured: Top performing Styles by unit count, Bottom performing Styles by unit count

Show relevant financial details of these styles

Filters available on this dashboard:

- Order Date
- Client Name
- Seller Name
- Currency

D05 Sub Department Performance Dashboard

D05 Sub Department Performance Sep 17, 2020 6:00:48 AM

Last Data Refresh: 9/16/20 00:00

Sub-Department Details

Currency	Department	Sub Department	Rank	Demand Orders	Demand Units	Demand Gross	Demand Gross Product	Demand Gross Freight	Demand Net	Demand Net Product	Demand Net Freight	Demand Tax	Demand Promo Product	Demand Promo Freight		
CAD	ACCESSORIES	JEWELRY	7	3	6	\$145.09	\$130.85	\$14.18	\$130.85	\$130.85	\$0	\$15.02	\$0	\$14.18		
		MEN'S	M DENIM BOTTOMS	1	18	29	\$2,099.44	\$1,976.11	\$123.33	\$2,024.93	\$2,024.93	\$0	\$249.19	\$0	\$1,785.83	
		M GRAPHIC TEES	3	10	17	\$607.67	\$604.93	\$26.74	\$604.93	\$604.93	\$47	\$72.86	\$0	\$526.84		
		M WOVEN BOTTOMS	5	10	12	\$731.71	\$655.68	\$76.03	\$695.68	\$695.68	\$40	\$84.95	\$0	\$610.83		
		M KNITS	10	3	5	\$217.8	\$197.5	\$20.3	\$197.5	\$197.5	\$0	\$24.09	\$0	\$173.41		
		not available	not available	8	3	6	\$219.09	\$204.92	\$14.17	\$204.92	\$204.92	\$0	\$26.1	\$0	\$178.82	
	WOMEN'S	W DENIM BOTTOMS	2	15	24	\$2,095.85	\$1,963.65	\$132.2	\$2,000.65	\$1,963.65	\$37	\$240.15	\$0	\$1,723.5		
		W WOVELNS	4	8	14	\$949.32	\$903.96	\$45.36	\$903.96	\$903.96	\$4.86	\$101.89	\$0	\$792.07		
		W KNITS	6	5	11	\$655.44	\$610.48	\$44.96	\$642.04	\$610.48	\$31.56	\$68.21	\$0	\$573.77		
		W GRAPHIC TEES/TANKS	9	5	6	\$238.68	\$212	\$26.68	\$228.68	\$228.68	\$212	\$18.68	\$20.12	\$0	\$190	
		CAD Total		2	80	130	\$8,039.33	\$7,460.18	\$579.35	\$7,688.18	\$7,460.18	\$228	\$896.9	\$0	\$6,581.35	
	USD	MEN'S	M DENIM BOTTOMS	2	64,108	131,830	\$5,415,291.07	\$5,139,968.19	\$275,322.88	\$5,008,380.8	\$5,008,380.8	\$2,918,287.26	\$80,099.55	\$1,902,12.39	\$-2,221,870.93	\$-1,85,239.33
			M GRAPHIC TEES	3	93,186	97,782	\$1,127,457.9	\$1,008,739.95	\$118,717.95	\$1,127,457.9	\$1,127,457.9	\$43,811.09	\$88,441.82	\$330,389.10	\$-76,927.86	
			M KNITS	5	27,332	38,995	\$939,594.42	\$849,278.81	\$90,315.61	\$849,595.55	\$849,595.55	\$61,678.94	\$27,926.82	\$33,799.2	\$-218,509.87	\$-42,399.19
		M WOVEN BOTTOMS	8	21,114	31,127	\$945,237.54	\$885,940.73	\$59,296.81	\$885,420.89	\$885,420.89	\$49,482.55	\$18,939.38	\$26,913.14	\$-289,458.18	\$-40,352.59	
		M WOVELNS	9	20,514	44,985	\$917,359	\$759,447.90	\$157,911.1	\$810,446.44	\$810,446.44	\$20,289.5	\$29,913.48	\$270,017.84	\$-59,394.7		
WOMEN'S		W DENIM BOTTOMS	1	78,010	185,069	\$6,791,422.00	\$6,420,782.54	\$370,639.46	\$6,801,001.18	\$6,801,001.18	\$3,682,167.7	\$1,220,839.47	\$193,494.05	\$-2,738,615.25	\$-249,305.57	
		W KNITS	4	37,021	70,099	\$1,461,779.99	\$1,387,895.9	\$73,884.09	\$1,461,779.99	\$1,461,779.99	\$91,023.94	\$93,439.87	\$25,934.07	\$44,999.6	\$-422,456.03	\$-69,299.02
		W WOVELNS	6	27,492	63,887	\$1,555,078.6	\$1,473,494.22	\$81,584.38	\$1,535,009.41	\$1,535,009.41	\$1,011,013.48	\$21,978.69	\$41,715.98	\$-462,475.74	\$-59,605.45	
		W GRAPHIC TEES/TANKS	7	28,304	55,196	\$885,766.24	\$821,359.57	\$64,406.67	\$849,320.14	\$849,320.14	\$38,797.41	\$20,831.73	\$20,900.87	\$-122,562.16	\$-49,874.94	
		W DRESSES	10	18,059	36,291	\$1,514,465.28	\$1,439,508.73	\$74,956.55	\$1,439,508.73	\$1,439,508.73	\$19,775.1	\$28,289.22	\$-787,789	\$-41,184.45		
		USD Total		2	243,039	544,137	\$24,149,878.28	\$23,247,399.58	\$902,478.7	\$23,850,358.55	\$23,247,399.58	\$10,465,947.88	\$2,469,496.69	\$1,902,123.39	\$-3,441,870.93	\$-3,303,939.33

Purpose: Goal of this dashboard is to provide top performing SKU sub-departments for a selected date range based on demand units

Filters available on this dashboard:

- Date Range
- Client Name
- Seller Name